



Editorial

Starting-up for a better future



We imagine a country with the ambition to create, in the next 10 years, 100 new technology-based companies for global markets, in sectors ranging from life sciences and health care to new materials, clean-tech and endogenous resources and, inevitably, the vast domains of information technologies, communications and electronics.

We imagine that the ambition of our country is that this new entrepreneurial reality will be able to achieve, in 10 years, a total combined turnover of 1 billion euros, and thus making it a decisive, transformational factor of a more modern, globally competitive and fast growing national economy. We also imagine that those new companies will be equipped with 10,000 highly qualified minds and souls, with a strong entrepreneurial spirit, daring to dream and highly capable of executing, and thus also fulfilling urgent national responsibilities to make the best use of young generations. We imagine, finally, that each one of these newly created companies will be investable to the tune of 10 million euros of risk capital supporting all phases of their life cycle, from seed stage to scale-up and until they are able to compete in global markets.

We are well aware that these are fairly modest goals when compared to international references, from Silicon Valley in CA, USA, to Cambridge in the UK, Herzliya in Israel, Bangalore in India, or Shanghai in China, among many others. They are, however, rather ambitious goals when we look back at our past and present national tech-based entrepreneurship reality. It is really ambitious that, in just a decade, a new tech-based company reaches a total headcount of 100 staff with scientific and technology backgrounds. It is also ambitious that in the same span of time it achieves a turnover of 10 million euros selling tradable products and services in global markets. It is still ambitious that it attracts 10 million euros of risk capital to fulfil the needs of development and growth, especially accelerated growth.

Of course, we have had and still have some of those champions, but they are rather small and rare exceptions. We must turn the exceptions into the normal reality in the years to come.

That is why, in spite of modest objectives, when referenced internationally, we are enthusiastic with the vision of a more modern and entrepreneurial country, highly innovative and competitive, following a trajectory of economic development steeper than its peers and, above all, catching up quickly with the first league countries of the world.

It is for all the above that Portugal Ventures' Ignition Programme, which has just been launched with the first Call for Entrepreneurship, has been created. It is a programme for all those who dare to dream and are capa-

ble of executing, who have made sacrifices and invested time and effort to develop solid scientific and technology foundations. These are the paramount ingredients to compete in global markets offering tradable services and products that lead by innovation, technology and service.

We must admit that the response to the challenge has far exceeded our best expectations, and the numbers show it. During the month long opening of the first Call for Entrepreneurship, there have been about 400 project registrations on our web-based submission platform. Of those, 143 projects have been completed and submitted, involving a total of 386 entrepreneurs and a total potential investment of 49.4M€. This has been possible with the great support and enthusiastic participation of all the partners from our Ignition Partners Network. We are already proud partners of 25 university centres for entrepreneurship, incubators and accelerators covering the entire national territory, in continental Europe as well as in our Atlantic island of Madeira. To all, thank you very much for the support and commitment to building a truly national partnership for the future.

The hard work has just begun, as we have started to screen, evaluate and finally decide which projects represent a great opportunity for investment. For that to happen, we have alongside us national and international experts who have generously offered their experience, knowledge, time and effort to ensure the soundness and quality of our investment decisions. We are very grateful for their dedication and support.

If all goes according to plan, and we are determined to make it happen, by the end of February 2013 Portugal Ventures will be executing the first investment contracts of its Ignition Programme. Then, it will be hard work, very hard work, to build the foundations of a company's success. It will be commitment, resilience, trust, confidence, accountability, as well as scientific, technology and innovation capabilities. It will be, above all, an enormous commitment to execute fast and well.

We are here to play our role, but Portugal Ventures is just one of the partners of what must be a partnership commitment. A vibrant ecosystem, as we see in other parts of the world and as we would like to see here in our country, needs a lot more than what our mission mandates us to accomplish. It needs a strong culture of entrepreneurship and risk taking, it needs star entrepreneurs, it needs private investors, both national and international. By pulling together experience, knowledge and resources we will be smarter, faster and stronger. This is our commitment!

José Epifânio da Franca
 Chairman and CEO of Portugal Ventures

In this Issue:

Review of the First Call For Entrepreneurship	2
<i>João Pereira</i>	
Firs Call Statistics	3
Assessment Panels	4
Partners Spotlight	8



FIRST CALL

26th November to 14th December:
 Evaluation Process - screening and pitch
Until 18th January: Investment decision

Save the dates:

- [Second Call](#)
4th February 2013
- [Third Call](#)
16th April 2013
- [Fourth Call](#)
1st July 2013
- [Fifth Call](#)
1st October 2013

Credits and acknowledgments and thank-you

Editor: Portugal Ventures **Translator:** Rossana Lima **Contributors:** José Epifânio da Franca, João Pereira, Assessment Panel of the Call for Entrepreneurship and Ignition Partners' Network.

We would like to thank all those who made this **Breaking News Edition** possible. A special edition will be issued whenever a significant event takes place at Portugal Ventures, giving you more detailed information and, in this way, allowing you privileged access to our activities. Naturally, these editions will only be published when such an event occurs.

Thank you! Rita Marques, *Chief Editor*





Breaking News Edition

First Call For Entrepreneurship Round-up

Review of the First Call For Entrepreneurship



João Pereira joined Portugal Ventures in 2005. Currently, he is Director of the Seed Innovation Capital Division. He manages the Ignition Programme, which aims to facilitate the access of innovative scientific and technological projects, in their seed phase, to Venture Capital. He has previous business experience in start-up companies (multimedia, consumer services and retail). João holds a M.Sc. in Business Economics from the University of Porto.

The first Call for Entrepreneurship: a great response to a worthy challenge

After months of design and planning, our first Call for Entrepreneurship came to life in mid-October. With the support of all our partners, of the **Ignition Partners Network**, our first goal has been achieved: to unlock the entrepreneurial spirit that exists among hundreds of entrepreneurs whose dreams and global ambitions are founded in solid scientific and technology backgrounds. Our message, and the challenge it conveyed, was disseminated through traditional media, like radio and newspapers, intense roadshows to meet partners and entrepreneurs alike, through online presence, and also through various social media channels and networks, especially Facebook, LinkedIn, and Tweeter, just to name a few.

Our challenge was met with great enthusiasm, and we like to think that the Seed Innovation Capital team has also risen to the challenge to respond to the countless requests for one-to-one meetings with entrepreneurs in technology-based incubators and accelerators all over Portugal.

The submission period for this first Call for Entrepreneurship closed on 15th November, and the numbers on record are the best testimony of the enthusiastic response. Nearly 400 registrations on our web-based platform, 143 submitted projects involving 386 entrepreneurs and a total potential investment of 49.4M euros. It was indeed a good start for what we all hope will also be a better future for many of those that have dared to dream.

Portugal Ventures' Seed Innovation Capital team is now fully focused on the process of screening and evaluation, and will be working hard with entrepreneurs and experts to qualify and select the most promising investment opportunities.

This process will go through three main steps: (i) pre-screening of all the projects submitted; (ii) expert's panel assessment of selected projects; and (iii) investment decision and contract execution.

The pre-screening process will be concluded very shortly. At this stage we are checking if the submitted projects are within the scope of the Call; namely whether they target the focused sectors (ICT, Electronics & WEB; Life Sciences; and Endogenous Resources) and whether there is evidence of some of the key characteristics of seed phase global innovative tech-based projects (are they innovative and differentiated, with a significant global market potential and implementable with available resources?; are they positioned in global value chains, product-oriented and based on scientific and technological R&D work referenced internationally?).

Entrepreneurs will be informed of the results of the pre-screening process and then the selected projects will be invited to prepare and present a live pitch presentation to an expert panel. Entrepreneurs with projects that are not yet investment ready will be invited to keep working hard on them, eventually with the help of a partner from our Ignition Partners Network, and will be encouraged to resubmit them in a subsequent edition of the Call for Entrepreneurship.

After the initial screening, we will be working with national and international experts on the evaluation of selected projects, which we expect to occur from 24th November until 12th December. Panel experts will review the project information online and interact with entrepreneurs and other experts, attend pitch presentations of 10 minutes with a 20 minutes Q&A per project. Our experts are being asked to undertake the hard task of evaluating each project, identifying the main risks projects might present, suggest measures to mitigate them and finally formulate an assessment of the merit of the underlying investment opportunity.

Once all the information has been gathered, evaluation panels will get together to decide upon the final rankings to support the investment decisions to be made by Portugal Ventures. We will begin the negotiation of investment term sheets with the selected entrepreneurs by mid-January 2013, and we expect the first investment contracts of the Ignition Programme to be executed by the end of February.

Calls for Entrepreneurship, like the one that we have just closed and which will be launched on a quarterly basis, are the entry point to Portugal Ventures' Ignition Programme. This will be, as is our commitment, a lot more than just supplying seed capital to entrepreneurs. It will be the start of a long, hard working process of working together, meeting and overcoming challenges, and building mutual trust for a mutually rewarding future.

As we bring our Ignition Programme up to full speed, and make the Calls for Entrepreneurship a regular, predictable window of opportunity to our national tech-based entrepreneurial ecosystem, we would like to invite the many entrepreneurs that are working on innovative, scientific and technology-based projects in the Seed phase to return for the next Call for Entrepreneurship which is scheduled to be launched on 4th February 2013. For those in need of help to improve the investment readiness of their projects, we encourage them to work in close collaboration with partners from our Ignition Partners Network, where you will benefit from professional and highly committed teams that, like you, have a strong entrepreneurial spirit.

Thank you all for your support, and please stay tuned for updates at www.portugalventures.pt/

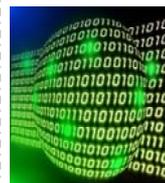


Life Sciences

19 Submissions

7,7 M€ Fundings for Seed Phase

405 k€ Average Investment



ICT, Electronics & Web

107 Submissions

35,9 M€ Fundings for Seed Phase

335 k€ Average Investment



Endogenous Resources, Nanotechnologies and Materials

17 Submissions

5,8 M€ Fundings for Seed Phase

341 k€ Average Investment





Breaking News Edition

First Call For Entrepreneurship Round-up

First Call Statistics



CALL FOR ENTREPRENEURSHIP

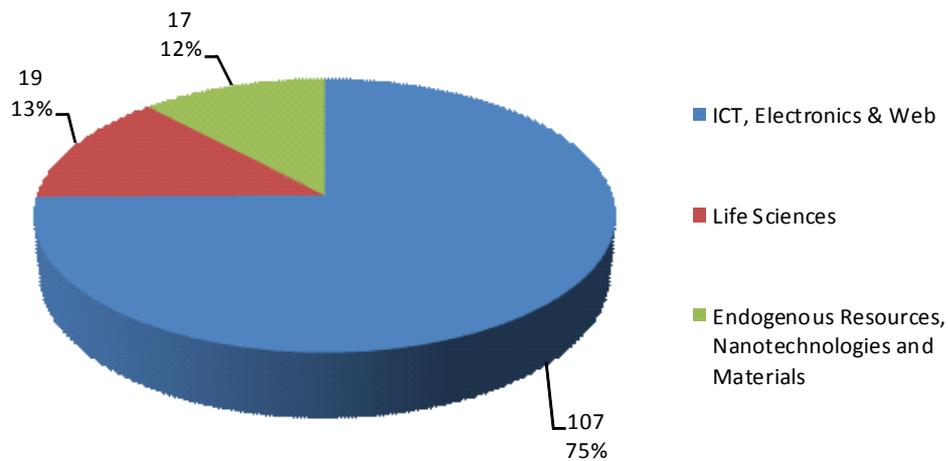
337 Registrations

143 Submissions

386 Entrepreneurs

49M€ Potential investment

Submissions Breakdown



SECTOR	PROJECTS	INVESTMENT (SEED PHASE) M€			TOTAL	%
		PORTUGAL VENTURES	PROMOTERS	OTHER INVESTOR		
ICT, ELECTRONICS & WEB	107	24.7	4.7	6.4	35.9	73%
LIFE SCIENCES	19	6.9	0.6	0.2	7.7	16%
ENDOGENOUS RESOURCES, NANOTECHNOLOGIES AND MATERIALS	17	4.3	0.6	0.9	5.8	12%
TOTAL	143	35.9	6.0	7.5	49.4	100%



Breaking News Edition

First Call For Entrepreneurship Round-up

Assessment Panels

We have alongside us national and international experts who have generously offered their experience, knowledge, time and effort to ensure the soundness and quality of our investment decisions. We are very grateful for their dedication and support. Meet some of these experts.



Carlos Azeredo Leme - Lisbon

Carlos Azeredo Leme has been a senior staff engineer for the DesignWare Analog IP Department at Synopsys since 2009. Prior to joining Synopsys, he was co-founder and member of the Board of Directors of Chipidea Microelectronics, where, since 1993, he held the position of Chief Technical Officer. During that time, Carlos was responsible for complete mixed-signal solutions, analogue front-ends and RF. He worked in the areas of audio, power management, cellular and wireless communications and RF transceivers. Since 1994, he has held a teaching position at the Technical University of Lisbon (UTL-IST), in Portugal. His research interests are in analogue and mixed-signal design, focusing on low-power and low-voltage. Carlos holds a MSEE from the Technical University of Lisbon (UTL-IST) and a Ph.D. from ETH-Zurich.



João Fonseca - Lisbon

João is CEO & CSO of Biosurfit, a company which he founded in 2006. Prior to starting Biosurfit, he was a Researcher and Project Leader at the Condensed Matter Physics Centre (CFMC-UL) and also founded LCT, a start-up developing bistable liquid crystal displays, of which he was CEO. He holds a Ph.D. in Physics and Soft Condensed Matter from the Université Louis Pasteur of Strasbourg as well as a Degree in Physics Engineering from the Technical University of Lisbon. He has received a number of awards in recent years, including the Biggest Healthcare Innovation award from HiT Barcelona, Entrepreneur of Year from ANJE and the Bioentrepreneur award from ApBio. He is author of over 20 patents and inventions in the fields of Optics,

Analytic Methods and Devices, Surface Plasmon Resonance Systems and Microfluidics, among others, and has made several contributions to major peer-reviewed scientific journals and international conferences related to Applied Physics, Nanoscale Science and Technology.



João Neto - OPorto

Since 2006, João has been Managing Partner of Diligence Capital, a company he founded; Chairman and President of NDrive Navigation Systems; Executive Chairman of NMusic; Board Member of QUiiQ; and Extended Board Member of Pathena. He was Executive Director and shareholder of Novabase SGPS from 1999 to 2006, a company which had a successful IPO in July, 2000. He founded Novabase Porto and Novabase Saúde in 1997, of which he was CEO. João holds a B.Sc. in Electro-technical, Electronics and IT Engineering and a M.Sc. in Industrial Informatics, both from FEUP. His career as an IT researcher began in his first year at INESC where he worked in Computer Science. He obtained the JNICT Government R&D Grant for a period of two years.



Ke-Quang Nguyen-Phuc - Paris, France

Ke-Quang is founder and General Partner of SymbioSys Partners, a Paris-based technology incubator focused on Semiconductors, Application Software and Digital Media. At SymbioSys, KQ helped start up CRFTech, a Semiconductor Intellectual Property vendor which was subsequently acquired by AKM in 2011. His current portfolio includes Quividi, the pioneer in audience measurement using video analytics, where he is also COO in Residence. KQ has extensive experience in the Software, Intellectual Property and Professional Services fields and has held a number of Engineering, Sales and Management positions in companies in Europe, the Middle East and North America, such as MoSys, Chipidea (acquired by MIPS), Synopsys and Cadence Design Systems. KQ obtained his Diplôme d'Ingénieur (MS) from ESIEE-Paris and completed the International Executive Program at INSEAD (France).



Luís Filipe Manuel - Lisbon

Luis has been Executive Director of EDP Inovação since 2008 and is directly responsible for the EDP Group's Venture Capital Fund (EDP Ventures). He is a Board Member of EDP Inovação, EDP Ventures, EDP Mop, Sgorme, Arquiled, EIDT, Feedzai and Windplus. Previously, he worked for two years at Explorer Investments, as a private equity fund manager, and for six years at Galp Energia, in the Strategy and Business Portfolio Department. He also worked for Espírito Santo Investment in the Project Finance and Corporate Finance Advisory Divisions, in Portugal and Brazil. Luís was a Member of the Cabinet of the Ministry of Economy during the mandate of the XVI Portuguese Constitutional Government, where he assisted the Undersecretary for Economic Development. Luís holds a degree in Economics from Universidade Nova de Lisboa.



Miguel Pina Martins - Lisbon

Miguel holds a Degree in Finance (2007) and a Master's in Management (2009), both from ISCTE. Since January 2008, Miguel has been CEO of Science4you; a company which has flourished and is now the Portuguese market leader in the scientific toys sector. The company is currently present in nine international markets. Science4you has been recognized by the European Commission, having awarded it the 2010 Entrepreneur of the Year Award as well as first prize in the European Enterprise Awards in the category for Internationalisation, at National level. Prior to creating Science4you S.A., Miguel developed his experience in the banking industry by working as a Trader/Broker at BIG (Banco de Investimento Global). In May 2012, he was appointed as a Board Member of the Portuguese National Board for Entrepreneurship and Innovation.



Breaking News Edition

First Call For Entrepreneurship Round-up

Assessment Panel



Norberto Guimarães - San Francisco, USA

Norberto holds a Master's Degree in Industrial Engineering and Management from the University of Porto and an MBA from Berkeley and has extensive experience in Product and Marketing Management as well as business management and development. During his career, Norberto has co-founded and/or worked for seven mobile, web and high-tech companies and was co-founder and CEO of MojaMix. He is currently Senior Product Manager at Google and is on the Portuguese National Board for Entrepreneurship and Innovation. Previously, he was Product VP at Clever Sense and also held a number of management positions at Continental and was business development manager and product manager at Continental Automotive Systems.



Pachyappa Baladhandayuthapani (P Bala) - Singapore

P Bala is Chief Technology Officer at Ampere Vehicles Pvt Ltd and holds a Master's Degree in Control Engineering and a Bachelors in Electronics and Communication Engineering. He mentors first time Entrepreneurs and has co-founded technology start-ups such as Simple Silicon Inc., Nano Silicon Pty Ltd, Basecomm Pte Ltd, Trilobyte Pte Ltd, Avedis MicroSystems Pvt Ltd, to name a few. P Bala is the creator of an Innovative Business Model called "Insourcing" which has been used to successfully create companies for customers like Avant! Inc., Elpida Memory, Creative Technology, Toshiba, Windbond and Toppan, among others. P Bala holds a patent in the USA and four in Singapore; a few more are pending.



Paulo dos Santos - OPorto

Paulo holds a Degree in Computer Science & Management from the Portucalense University (Oporto); and a M.Sc. in Innovation and Technological Entrepreneurship from the Faculty of Engineering of the University of Porto. Paulo has run several businesses since 1995, when he started his first company. Since then, Paulo started 5 more companies in areas such as IT Consulting, Gardening, Real Estate, Food & Beverage, Tourism and Electronics. Paulo is now exclusively leading Tomorrow Options Microelectronics, as its CEO; a company that develops electronic devices for markets such as health, sports and industry and operates out of Oporto (Portugal) and Sheffield (UK).



Pedro Pissarra, Ph.D. - New Jersey, USA

A seasoned entrepreneur, Pedro is currently CEO of Biotechnol, Inc. (USA) and has over 15 years of well-regarded international experience in the biopharmaceutical sector. Pedro founded Biotecol SA (now Rodon Biologics) and was a Board Member of the Vida-Rhein Corporation. Pedro has proven experience in various stages of the drug development value chain; from pre-clinical, manufacturing and clinical development to deal structuring and licensing. Pedro holds a B.Sc. and Ph.D. in Biotechnology from King's College London as well as a 12-month Master's in Management from UT Austin. Pedro has carried out research at MIT and DTU and was a visiting Professor for Biopharmaceutical Sciences at the Catholic University of Porto. He was a member of EuropaBio's Policy & Operations Council and Coordination Council, the Emerging Enterprises Sub-Board and the Biosimilar Products Task-Force. He was awarded the Medal of Merit by the Council of Oeiras in recognition of his role in promoting entrepreneurship and for services provided to the Council of Oeiras.



Sérgio Simões - Coimbra

Sérgio Simões has a Degree in Pharmaceutical Sciences, a Master's Degree in Chemical Engineering and a Ph.D. in Pharmaceutical Science. His role has been instrumental in the launch of several technology-based companies, including Luzitin, Treat U, BSIM2 and Blueclinical, as well as in the running of investment ventures such as a2b and Biocant Venture. He currently holds a position as a Professor at the Faculty of Pharmacy of the University of Coimbra. He has published more than 150 SCI journal papers and 10 book chapters, holds 7 patents and is author/co-author of 250 presentations in international conferences and workshops. Over the past few years, he has gained significant expertise in drug development, licensing and technology transfer, as well as in the manufacturing of medicines for the European and US markets.



Shayna Modarresi - San Francisco, USA

Shayna Modarresi is an Investment Professional at XG Ventures in Palo Alto, CA. Prior to joining XG Ventures, Shayna managed DLA's Venture Pipeline Group where she worked with early/growth stage companies. She spent four years advising on and responsible for raising more than \$2B in capital from institutional, high net worth, venture, and strategic investors while at Probitas Partners. Prior to joining Probitas Partners, Shayna spent approximately five years as an Investment Banker, advising numerous multinational and regional corporate clients on merger & acquisitions and private placement transactions. She started her career in the Healthcare Investment Banking Group at Lazard in New York. Shayna holds a B.S. in Molecular Cell Biology and a B.A. in Mass Communications from the University of California at Berkeley. Shayna was recently invited by Advance, the government-funded network for Australian expatriates, to lead startup workshops in Sydney and Melbourne in an effort to help promising entrepreneurs secure partnerships and funding sources in Silicon Valley.



Breaking News Edition

First Call For Entrepreneurship Round-up

Assessment Panel - What they think about this initiative

I think this Call For Entrepreneurship can be a strong boost for the Portuguese industry by stimulating the creation of new initiatives with high technological content, with a focus on final products and worldwide markets. - Carlos Azeredo Leme

I am very happy to be part of such a valuable initiative and to help Portugal Ventures in building a sustainable pan-European biotechnology sector in Portugal. - Pedro Pissarra

I believe this Call may help entrepreneurs to improve their business plan and launch new tech-based start-ups with venture capital funding and expert mentoring. The call may be the catalysing element for new exciting solutions for large unmet needs.— João Fonseca

Target investments are companies with defensible technology and IPR, entrepreneurial founders/managers, addressing global markets, able to pursue non-linear and exponential growth. - João Neto

Eliminates the excuse of lacking money for not jumping into a personal venture. - Paulo dos Santos

More than just a bright idea, starting up a company takes focus and perseverance, but also requires entrepreneurs to have people by their side who believe in them and travel with them on the road to success. I see the Call For Entrepreneurship as one of the first steps in this journey. - Ke-Quang Nguyen-Phuc

A Call For Entrepreneurship is a very good way to remind people that we can build our own future, looking for a business and not only a job. - Luis Filipe Manuel

Initiatives like the "Call For Entrepreneurship" demonstrate the real effort that the country is undertaking to strengthen the base of its economy. Investing in our entrepreneurs is the same as investing in the future. - Miguel Pina Martins

Innovations that are good for the State, Society, and the Economy are being promoted by Portugal Ventures through Entrepreneurship, which is great. Proactively providing the seed funds for these Innovations at an early stage is an excellent initiative. - P Bala

This Call represents a unique opportunity in Portugal for funding technology-based projects. Entrepreneurs will be exposed to an international panel of experts which, by evaluating the scientific, technical and commercial merit of the proposals, will provide important insights on the viability of the projects. - Sérgio Simões

Portugal Ventures' initiative is a major contribution for promoting the entrepreneurial ecosystem, and to develop Venture Capital in Portugal. The partnership with the Ignition Network will help to transform innovative technological ideas into viable start-up companies which, after the incubation stage, will be capable of raising funds from the private sector and operate on their own. - João Manuel Fernandes

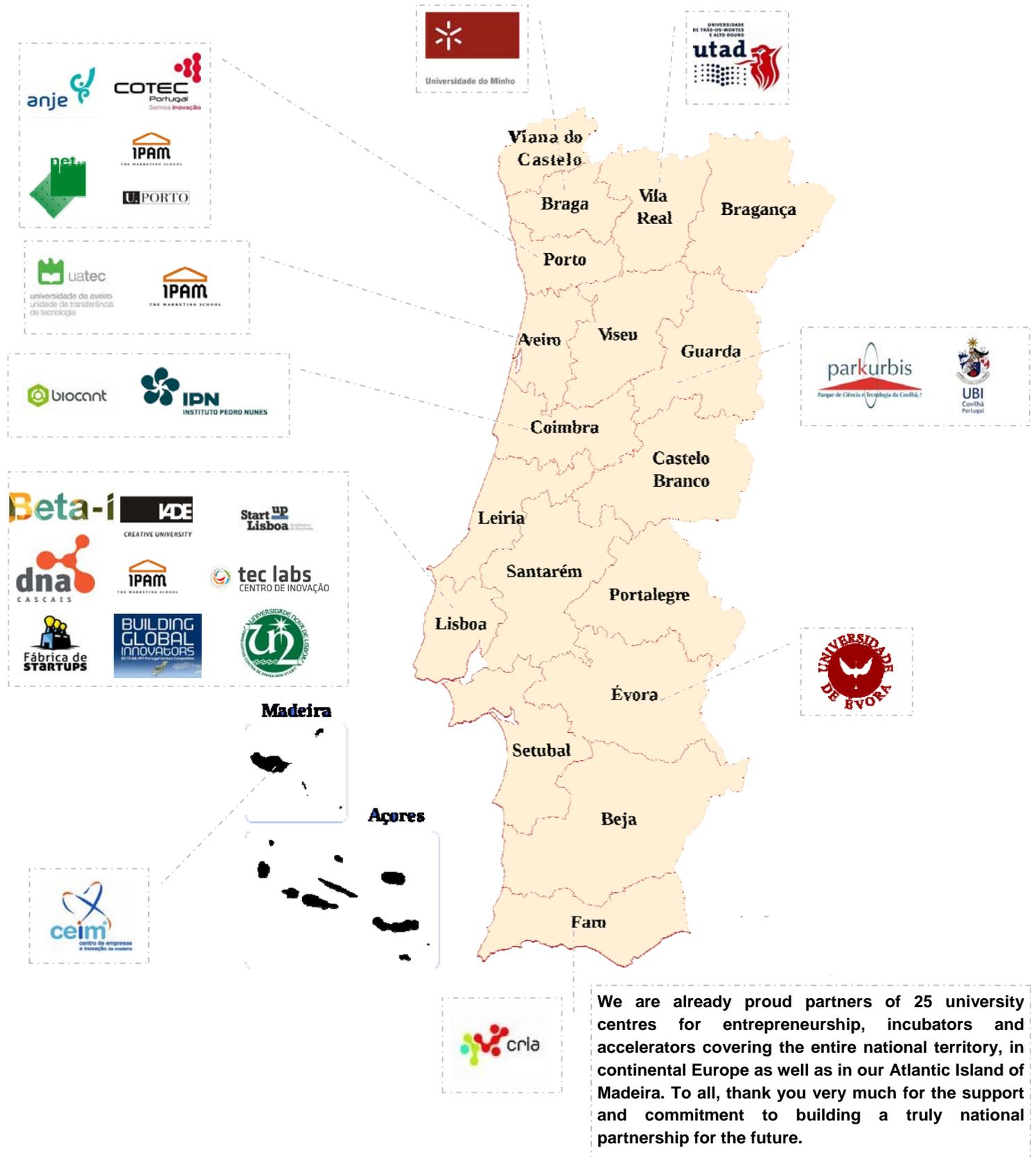


Breaking News Edition

First Call For Entrepreneurship Round-up

Inside PORTUGAL VENTURES

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Breaking News Edition

First Call For Entrepreneurship Round-up

Partners Spotlight

In the Call For Entrepreneurship Portugal Ventures works closely with the Ignition Partners Network, a group of Portuguese technology-based incubators, accelerators and university entrepreneurship centres; their expertise and support services are fundamental for entrepreneurs. Meet some of these partners and see what they think about this initiative.



ANJE - Associação Nacional de Jovens Empresários

Activity: ANJE is a pioneer in promoting entrepreneurship among the country's youth and, more recently, it has stood-out in its endeavour to encourage the implementation of business models based on innovation, research and development.

ANJE believes this Call For Entrepreneurship could be a catalyst for emerging, qualified, innovative and global entrepreneurship, at a time when business initiatives are being curtailed by difficulties in gaining access to credit and by the lack of confidence from economic agents.



Beta-i

Activity: Nonprofit organisation which encourages innovation and entrepreneurship.

Beta-i is an Ignition Partner participating in this invaluable process of finding Start-ups that need capital to develop their business, and thereby creating value for the country, especially in these difficult times of the economy. With this initiative, Portugal Ventures will be the reference in venture capital in Portugal.



Biocant

Activity: Portuguese venue devoted entirely to creating and applying Life Sciences knowledge and technology; creating value in business initiatives.

Strategically aligned with Biocant's mission, this Call For Entrepreneurship represents a real opportunity to promote investment for market-oriented scientific and technological projects in the Seed Capital phase.



CEIM - Centro de Empresas e Inovação da Madeira

Activity: CEIM/BIC Madeira's main objective is the creation and promotion of a new entrepreneurial culture of innovation and competitiveness in the Region of Madeira.

Taking into account the scope of CEIM/BIC Madeira's activity, which is to support entrepreneurs with innovative project ideas, this initiative is an essential instrument to leverage the talent and ambition of Portuguese entrepreneurs and an excellent opportunity to show our creativity and determination to world.



CRIA - Centro Regional para a Inovação do Algarve

Activity: CRIA's main activities are Intellectual Property and Licensing, Entrepreneurship, Business Development and Incubation.

The present Call For Entrepreneurship, under the Ignition Programme and supported by the Ignition Partners, is a unique opportunity available to any entrepreneur who wishes to develop and implement new technology and knowledge based business ideas. Build on your future.



DNA Cascais

Activity: Entrepreneurship and Incubation/Acceleration Centre, promoted by the Cascais Municipality.

This Call For Entrepreneurship, promoted by Portugal Ventures, represents a big step in terms of sophistication and ambition, allowing the emergence of global and innovative tech-based businesses.



Fábrica de Startups

Activity: Fábrica de Startups is a Business Builder that matches top talented teams, to whom it proposes high potential projects and supports the development, test and validation of the business model through its acceleration programme.

Fábrica de Startups itself will be presenting some of its own teams in this First Call For Entrepreneurship, and others will be presented in the 2nd Call. In line with the Call For Entrepreneurship's objectives, our goal is to submit projects that have been tested and validated and which, therefore, show traction as a solid business opportunity.



IADE

Activity: Creative University was the country's first school for design, and has around 1800 students.

The Call For Entrepreneurship is an excellent initiative; an opportunity for young entrepreneurs to develop their dream businesses.



IPAM Aveiro

Activity: Promotes the incubation/acceleration of projects, especially in the ICT sector; namely in the social web spectrum.

We find this initiative extremely important at this stage of the Portuguese and European situation. We believe Entrepreneurship and Innovation is the main solution to the current crisis we are facing. A programme like this, which promotes creativity, proactivity and critical thinking, ensures that people and enterprises can develop and reinforce their business ideas.



Breaking News Edition

First Call For Entrepreneurship Round-up

Partners Spotlight



ISCTE-IUL

Activity: Mentoring, coaching and acceleration of start-ups/spin-outs making them solutions for global markets in 3 key market applications - Life sciences, Smart Cities, IT & Web.

Public entities took a clear step forward in their roles as facilitators for tech-based entrepreneurs that create great start-ups, jobs and investable opportunities that will ultimately generate economic wealth. Together, we will broaden our horizons and contribute to a change in paradigm, in Portugal.



NET - BIC Porto

Activity: NET –BIC Porto develops its activity in three areas: creation, incubation and acceleration of innovative and technology-based start-ups, in several sectors.

The Call For Entrepreneurship is an important financial instrument for the funding of R&D projects, to fill the gap of seed capital programmes in Portugal.



Parkurbis

Activity: Science and Technology Park with incubation facilities and services, with major focus on the ICT and Renewable Energies sectors.

The Call For Entrepreneurship, represents an important solution to the funding gap of new technology-based firms, providing a bridge between investors and innovative projects at a key stage; between the development of an idea and its launch on the market. For most entrepreneurs, a bridge between the dream and the reality, the idea and success!



TEC LABS - Centro de Inovação

Activity: Tec Labs is focused on 3 key areas: hosting companies; consulting and knowledge transfer; and training, specialising in Life Sciences, Clean Tech and IT.

The Call For Entrepreneurship is a very interesting initiative which promotes promising value propositions at seed stage. There is a significant amount of transferable knowledge within Portuguese technological campuses. Having the opportunity to be invested in might be the leverage needed to enter the markets.



Universidade da Beira Interior

Activity: Our main activity is to promote TT partnerships with firms and to spur the creation of academic start-ups and spin-offs, by organising idea contests and events with industry partners.

As an Ignition Partner, UBI is part of a big opportunity for entrepreneurs to make their dreams of making money, from their knowledge, come true.



Universidade do Minho

Activity: UMinho runs a comprehensive multi-disciplinary entrepreneurship programme managed by TecMinho, as well as an incubation centre at Spinpark and Avepark.

Seed capital and early-stage funding is a critical step in moving knowledge-intensive and high-tech ventures towards the market, and UMinho is looking forward to a successful collaboration with Portugal Ventures, further supporting its researchers, students and entrepreneurs.



Universidade NOVA de Lisboa

Activity: The UNL Entrepreneurship Department's mission is to develop the entrepreneurship ecosystem across campus and within Lisbon through Entrepreneurship Education activities.

The Call For Entrepreneurship is a worthy and innovative initiative which breaks the cycle of significant errors from the past and which we believe has what it takes to be a success and to help Portugal increase its economic value on the global market, its capacity for innovation, and its huge potential for applied research.

Universidade do Porto



Activity: It is the largest education and research institution in Portugal. UPIN and UPTEC are the main entities at the University of Porto focused on promoting entrepreneurship and innovation.

Funding pre-seed and seed projects that come out of University research projects and ideas is a key issue at the University of Porto. By fostering the participation of the University in an integrated and broad programme aimed at filling the gap between new and promising technologies and innovative products with high market potential, such as the Call For Entrepreneurship, Portugal Ventures is opening up new opportunities for the entrepreneurial ecosystem of the University of Porto.

