Portugal Ventures GROWING GLOBAL

GRUPO BP.

START YOUR VENTURE WITH US

Big Numbers

Our universe

HOW WE INVEST



TICKETS BETWEEN 50K AND 1.500K€ depending on the sector and stage

293 MILLIONS OF EUROS UNDER MANAGEMENT



We favour co-investment with PORTUGUESE AND INTERNATIONAL PARTNERS



TRANCHE PAYMENTS usually made as each milestone is achieved





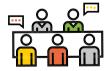
NEW STARTUPS SINCE 2012



224,1 MILLIONS OF EUROS INVESTED



We hold a MINORITY STAKE in the company's share capital



We typically have a **SEAT** on the company's Board of Directors

INVESTMENT STRATEGY Sectors MANUFACTURING DIGITAL & TECNOLOGY & TECNOLOGY THERAPEUTICS & HEALTH TECH TOURISM **{** 0 <u>(</u>) Location **STARTUPS WTH** • PRE-SEED **REGISTERED OFFICES OR** SEED MAIN SIGNIFICANT ACTIVITY SERIES A **IN PORTUGAL**



Portfolio Digital & Technology





















A B2B DIGITAL PLATFORM WHERE FAIR GOOD TRADE IS MADE EASY, FAST AND TRANSPARENT

Big Idea

Agri Marketplace is a digital platform for buying and selling agricultural food crops that promotes direct negotiation between farmers and the agro industry. The business model aims to promote fair trade and transparency in the food supply chain by eliminating the costs of traditional intermediation. At the same time, it ensures access to value added services, such as distribution and logistics, offering producers and buyers access to and the ability to negotiate in a truly global market, transposing the barriers of local markets with less cost. Selling and buying agricultural products is made easier through the marketing, sales, logistics and certification tools the platform provides, as well as rigorous market research and a 100% secure payment system. The Agri Marketplace is, thus, the alternative to boosting agricultural business.



Setor AgroTech

Team

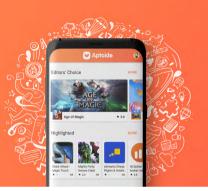
<u>Tiago Pessoa</u> – CEO <u>Filipe Núncio</u> – Founder <u>Luís Silva</u> – Founder José Eduardo Magalhães – Founder



The Independent Android App Store

Discover and distribute top apps in the safest Android app store. No geo-restrictions so that you can find all the content you want, wherever you want.

INSTALL NOW!



THE INDEPENDENT ANDROID APP STORE.

KNOW MORE

Big Idea

Aptoide is the game-changing alternative Android app store. With over 200 million users worldwide, over 6 billion downloads and 1 million apps, Aptoide gives a new meaning to the way we discover and install apps. Through social collaboration, tailored recommendations and the opportunity to create and share your own store, Aptoide is revolutionising app distribution. Aptoide gives developers, OEMs and telecommunication companies access to a fully customisable app store and a worldwide competitive revenue share model. With an ever-growing community and a solid number of partnerships, Aptoide is now on one of the leading players in the apps world.

💟 Aptoide

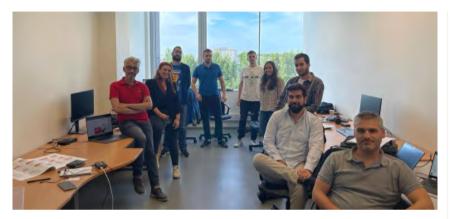
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Setor Mobile

Team

Paulo Trezentos - CEO & Co-Founder Álvaro Pinto - COO & Co-Founder





EMPOWERING AUTONOMOUS BUILDING OPERATIONS WITH AI

Big Idea

Created in 2017, Bandora helps facility managers who want to manage a building at peak of efficiency, by reducing its automation systems complexity and meet optimal comfort, unlike current smart buildings. Leveraging artificial intelligence technologies, in order to handle real time streaming of data from sensors, equipments, IoT devices, weather and occupants, which allows to train a predictive algorithm model and return instructions to reprogram the Building Automation Systems. Bandora's cloud based software will continuously commissioning your building in real time, turning it into an Autonomous Building Operations and Maintenance, allowing to save up to 50% O&M costs. Unlike its competitors, Bandora is hardware agnostic and is designed to complement, not replace, existing investments in Building Automation systems.

🔥 bandora

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Setor Digital & Technology

Activity highlights

- Bold Ideas Innovation'18 Challenge da Schneider Electric – top 30;
- Proptech Challenge'18 Top 25;
- Innovation Station Auchan'18 WildCard;
- EEPA'18 winner;
- MINI URBAN-X national finalist'20;
- Lift Labs COMCAST finalist'21 Top5;
- NOS World 2022 Winner Startup Deep Tech of the year;
- Pitch at the Beach 2022 Winner

Team

Márcia Pereira - CEO <u>Ricardo Gomes</u>





CUSTOMISED NUTRITION AND HEALTH FOR YOUR DOG

Big Idea

Barkyn is a subscription service for pets that combines personalized food and a remote vet. It's already a strong online brand, operating in Portugal, Spain and Italy, in a high growth vertical. Barkyn brings innovation to the pet market with technology and own products but also to e-commerce with a personalized experience.





Setor eCommerce

Team André Jordão - CEO & Co-Founder





MAKING DATA-DRIVEN DECISIONS TO REDUCE CYBER RISK WITH THE WORLD'S LEADING SECURITY RATINGS PLATFORM

Big Idea

BitSight is the most widely sought Security Ratings company and its mission is to change the way the world addresses cyber risk. Over 1,500 organisations are using the BitSight Security Ratings solution to continuously monitor cyber risk in their business ecosystem. Using an approach similar to credit ratings for financial risk, BitSight customers are able to gain insight into the security posture of third parties as well as their own organisation. BitSight Security Ratings are calculated on a scale of 250-900, with a higher rating indicating better security performance.

BITSIGHT

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Setor Cybersecurity

Team

Stephen Harvey - CEO Nagarjuna Venna - CPO & Co-Founder Stephen Boyer - CTO & Co-Founder Dave Fachetti - EVP of Strategy





WE TAKE GAMES CEREASLY

Big Idea

Cereal Games was founded in 2014 and is a company that is dedicated to mainly to the development of serious and educational games, the from São Miguel Island in the Azores. Headquartered in the Science and Technology Park of São Miguel - Nonagon, in city of Lagoa, the company has developed several games, using technologies such as Augmented Reality, mobile devices and Internet of Things (IoT) to respond to requests from municipalities, schools, museums and scientific observation centers of the Region. Despite the significant focus on serious gaming, Cereal Games is currently working on an indie video game, which will soon part will be launched on an international scale.



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Setor Games

Team

<u>Lázaro Raposo</u> - CEO & Game Designer <u>João Crispim</u> - Business Developera





C3 Micro-Cloud: Make Learning Fun and Effective



CONNECTING STUDENTS TO KNOWLEDGE

Big Idea

Critical Links started out as a division of global technology leader Critical Software in 2006 with a vision to provide powerful yet easy-to-use integrated technology platforms. This mission began with the award-winning edgeBOX unified communications platform and continues today in its flagship offering, the C3 Micro-Cloud solution for education.

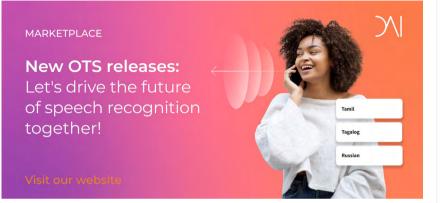


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Setor Enterprise

Team João Carreira - CEO & Founder





PRODUCE AND COMMERCIALIZE ETHICALLY SOURCED DATA FOR AI MODEL TRAINING

Big Idea

Incorporated in 2015, Defined.ai was born to provide high quality data for AI model training. With data security in its core, the company developed its own crowd sourcing platform to generate Ethical AI sourced and paid data. After more than 5 years collecting data, the Company owns now the largest speech AI data marketplace in the world. Selling to top Fortune 100 companies, Defined is now expanding its product portfolio to incorporate a Conversational.ai platform focused on the portuguese market.

DEFINED.AI

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Setor AI & ML

Activity highlights

- PME Lider 2022
- EY Entrepeneur of the Year 2020
- Forbes 2019 Most Promising AI firms
- America's Best Startup Employers 2021

Team

Daniela Braga - Founder & CEO Daniel Navas - CFO Nicolas Van Hanxleden - SVP Engineering Alessandro Gianneti - VP Sales





HUMANIZING TECHNOLOGY

Big Idea

Didimo is a spin-off from the University and it develops a technology that allows you to create hi-fidelity digital humans in just 30 seconds from a photograph or scan using your smartphone. This technology adds realism to virtual interactions with the aim of humanizing digital interactions. Bynd Venture Capital co-invested in the operation.

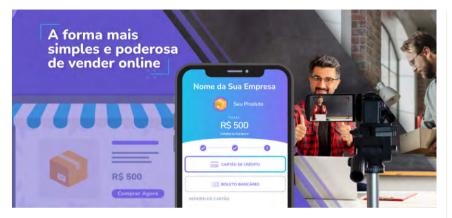
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Setor VR/AR

Team Veronica Orvalho - Founder & CEO





AN ONLINE SALES PLATFORM FOR RECURRING BUSINESSES, CONSULTANCIES, CONTENT CREATORS, CREATORS, EDUCATION, SOFTWARE, AND TRAINING COMPANIES

Big Idea

GURU is an online sales platform for recurring businesses, consultancies, content creators, education, software, and training companies. The platform was launched in 2017 by Brazilians in Portugal and designed to be developer-free. Our solution allows any company to set up a sales operation in a few minutes as if it were building blocks. We offer prebuilt checkout, campaign management, a customer portal, and 120+ integrations that help automate tasks like invoicing and contract signing. With a TPV of 166 million euros in 2022, they're already a strong brand in the Brazilian market. Now, they're gaining more and more of the European market.



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Setor Media and Information Services

Activity highlights

- Aceleration Lanzadera 2023 (Jan to Apr) stage Growth;
- Stone Partner Program 2022, in the category growth Winner;
- Scaleup Portugal 2022, TOP 10 ICT
- Scaleups in Portugal 4^a Position;
- Scaleup Portugal 2022, TOP 25 Start-ups
- Scaleups in Portugal, 13^a Position;
- Scaleup Portugal 2021, TOP 10 Consumer and Web Scaleups in Portugal, 8^a Position;
- Scaleup Portugal 2021, TOP 25 Start-ups/ Scaleups in Portugal, 13^a Position;

Team

<u>André Cruz</u> - CEO <u>Michelle Oliveira</u> - COO





WORLD LEADER MANUFACTURER OF ULTRA LARGE PROJECTED CAPACITIVE MULTITOUCH TECHNOLOGY

Big Idea

DISPLAX is a world leader manufacturer of Ultra Large Projected Capacitive Multitouch Technology. DISPLAX was the first company in the World to develop a large format multitouch film, which was successfully introduced to the market in September 2011. DISPLAX has headquarters in Europe, Portugal, and also has a direct presence in the United States of America and in Taiwan. DISPLAX has a network of international resellers to promote and distribute its products locally, using their skills in design, software and hardware, as well as the knowledge of the local market. DISPLAX touch products are used in structures such as indoor and outdoor kiosks, tables, integrated LCDs, window shopping, interactive furniture and custom structures.

DISPLAX Ultra Large Multitouch

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Setor Enterprise

Activity highlights

- VISCOM "Digital Signage Best Practice Awards 2009"
- INAVATION AWARDS "Best Network Implementation 2010"
- SMART BUILDING AWARDS DISPLAX was nominated for "Manufacturer of the Year 2018".
- RAVE BEST OF INFOCOMM "Best Overall Digital Signage Product 2018" with SKIN ROUND
- RAVE BEST OF ISE "Best New Collaboration Board Accessory 2019" with TILE
- TILE was finalist for Technology Awards "Communication and Collaboration 2021" category

Team

<u>Miguel Fonseca</u> - CEO <u>Miguel Oliveira</u>





DISCOVER THE BEST EVENTS IN YOUR CITY

Big Idea

Fever is an events and experiences technology startup focused on inspiring users and helping event organisers generate greater demand. The Fever mobile app and website reach and inspire over 12 million unique users per week in its key markets (London, New York, Paris and Madrid), allowing them to discover the best events in their city. With its recommendation algorithm, the app features personalised listings for each user, for everything from music festivals and theatre to fashion, restaurants and a host of other events. Based on its users' preferences and behavioral data analysis, Fever is able to reveal and predict untapped demand for events that aren't even available yet. The company has begun using data to create its own events – Fever ORIGINALS, driven by the interest of Fever users. Fever will also use funding to build up its Fever ORIGINALS offering in the cities in which it operates, including Lisbon.

fever

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Setor Marketplaces

Team Ignacio Bachiller Ströhlein - CEO





METAVERSE FOR LIVE SPORTS

Big Idea

FootAR is a groundbreaking company that specializes in augmented reality solutions for sports fans. Their mission is to enhance the sports viewing experience by providing real-time data and immersive features through our innovative mobile application. With FootAR, fans can access live scores, detailed statistical information, and highlights of matches, ensuring they never miss a moment of the action. Their app also offers a social aspect, allowing fans to connect with other enthusiasts in real-time chat rooms and be part of a vibrant community. One of its standout features is xGoals, which provides users with insights into the likelihood of players scoring goals based on various factors such as their position on the field and the timing of the game. With our cutting-edge technology, passion for sports, and commitment to user satisfaction, FootAR is revolutionizing the way fans engage with their favorite sports, creating an immersive and personalized experience that keeps them connected and informed like never before.



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Setor

Digital & Technology

Activity highlights

 FootAR was selected by the following acceleration programmes: leAD Sports Accelerator, Germany, HYPE Sports Innovation, USA, Arena Hub, Brazil, Amazon NOS 5G, Portugal, SCB Innovation Hub and by EIT Digital, Belgium that invested in the project. FootAR is part of the syndicate EgamesLAB

Team

David Olim - CEO Baltasar Sousa - Co-Founder & CTO Gilberto Coelho - CFO Miguel Ribeiro - Director of Innovation and R&D





NEXT GENERATION FRAUDE DETECTION

Big Idea

Fraudio is an Amsterdam based scale-up helping companies in the payment ecosystem fight payment fraud and financial crime with its unique ability to build high performing AI and ML models without costly customisation. It is trusted by some of the fastest growing companies in the world, protecting them from payment fraud, merchant-initiated fraud and money laundering. It's easy to integrate with products that deliver best-in-class fraud detection from day 1, allowing clients to scale their customer bases safely, reducing operational costs and fraud losses while maximising revenue. They ensure that end-users are provided with insightful and timely information to control payment fraud and merchant portfolio risk, while ensuring the highest level of security and auditability.

🖲 Fraudio

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Setor

Cybersecurity

Team

<u>João Moura</u> - CEO <u>Nathan Trousdell</u> - COO



One platform to manage your content needs? dark social tracking, reporting & social media automation

GetSocial is the best way to drive growth and increase the revenue your content is generating for your business

THE DARK SOCIAL & AUTOMOTIVE DISTRIBUTION OF YOUR MOST VIRAL CONTENT

Big Idea

A content analytics platform that helps publishers and brands understand how audiences are engaging with their content.

GETSOCIAL

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Setor

SaaS

Team João Romão - CEO & Founder





GLOBAL BASKETBALL PLATFORM COMMUNITY

Big Idea

Hoopers is a global community platform that connects basketball players, fans and enthusiasts through courts, products, content and technology. Based in Lisbon with operations in Portugal, Spain, and Brazil.

hoopers

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Setor Digital

Activity highlights Best Sports Podcast Award 2021

Team

André Costa - CEO





LEADING CLIENT-SIDE SECURITY SOLUTION FOR JAVASCRIPT SOLUTION

Big Idea

Jscrambler is the leader in client-side security. The company's enterprise-grade security solutions enable JavaScript applications to become self-defensive and resilient to tampering and reverse-engineering, while also providing complete visibility over client-side attacks, including DOM tampering, web supply chain attacks and customer hijacking. Jscrambler is trusted by the Fortune 500 and 43,000+ companies and individuals globally.



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Setor Cybersecurity

Activity highlights

Recognised in Gartner's market guides for In-App Protection and Online Fraud Detection

Team

<u>Rui Ribeiro</u> – CEO <u>Pedro Fortuna</u> – CTO





THE CREATION OF EFFICIENT, PEDAGOGICALLY ADEQUATE AND MOTIVATING EDUCATIONAL GAMES AND GASIFIED ENVIRONMENTS TOOLS FOR TEACHERS AND STUDENTS

Big Idea

Kendir Studios is a game and R&D studio, which connects creativity, interdisciplinarity into agile productions of impactful contents, both for teachers and students, working the multiple pedagogical and didactic aspects that are required to, alongside narratives and 3D spaces, produce high quality educational outcomes.



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Setor

Digital & Technology

Activity highlights

- Winner of the BfK Ideas 2021 in the creative industry area
- Finalist of the BfK Rise 2022
- Finalist of the entrepreneurship competition Montepio Acredita Portugal
- Winner of the DigiEduHack'21 Lisbon Edition and finalist of the European Edition 2022
- I&D entity acreddited

Team

Eduardo Nunes - CEO Jamim Oliveira - CTO





BUILDER HUB THAT CONNECTS DEVELOPERS AND ORGANIZATIONS THROUGH HACKATHONS AND BOUNTIES

Big Idea

LayerX, established in 2018, pioneers the decentralization of software development with three major products. TAIKAI, a web3 platform, is dedicated to facilitating online hackathons, nurturing developer networks and promoting talent to potential employers. Bepro Network, a web3 protocol obtained from the acquisition of Bepro Network Labs in 2022, streamlines bounty-based software development by connecting organizations with a global developer pool. Lastly, Dappkit, formerly Bepro.JS, is a JavaScript and TypeScript framework that simplifies the creation of decentralized applications. LayerX synergizes these tools to revolutionize the tech industry landscape.

Layer X

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Setor

SaaS

Team

<u>Mário Ribeiro Alves</u> - CEO & Co-Founder <u>Hélder Vasconcelos</u> - CTO & Co-Founder





ACHIEVE YOUR ADVERTISING GOALS MORE EFFICIENTLY

Big Idea

Leadzai is a customer acquisition platform that empowers businesses to grow online. They believe that the digital advertising market is falling short in helping companies secure a satisfactory return on their advertising investment, so it's their mission to empower the next 200 million businesses to thrive effortlessly.

🔓 Leadzai

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Setor Technology, Media and Telecommunications

Activity highlights

- 1st cohort companies selected to the Scale Up Program from Unicorn Factory Lisboa;
- Region Winner pf the 4th edition of the Empreendedor XXI Awards;
- Winner of the Acceleration Program from Startup Braga

Team

<u>Joao Aroso</u> - CEO & Co-Founder <u>Pedro Rodrigues</u> - CTO & Co-Founder





LEGAL PROCESSES ALL-IN-ONE

Big Idea

Legalvision develops an ALL-IN-ONE solution to accelerate the management of corporate legal processes. Legalvision's contract management solution allows corporate legal professionals to create, manage, review, sign and validate corporate legal documents.

LEGALVISION

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Setor

Legal Tech

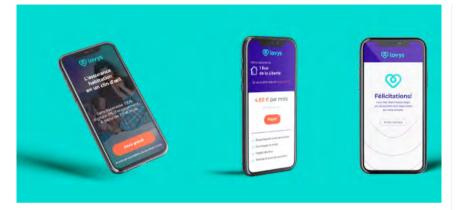
Activity highlights

Award 2019 - 2nd Best French LegalTech Trophées du droit 2019 - Edition Enterprise

Team

Loic LE GOAS – CEO & Co-Founder Miguel Figueiredo – CTO & Co-Founder Gonçalo Alves – CFO & Co-Founder





THE FIRST 100% DIGITAL NEO-INSURANCE COMPANY TO OFFER TAILORMADE INSURANCE PRODUCTS

Big Idea

Lovys is the first 100% digital neo-insurance company to offer tailor-made insurance products that meet the needs of the new generations and accompany them at every stage of their lives. Lovys offers an all-in-one monthly subscription that makes it easy to subscribe to a whole range of insurance products designed for its users: home, smartphone, car, and even pets.



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Setor Insurtech

Team

<u>João Cardoso</u> - CEO & Founder <u>António Castro</u> - CFO





ENTERPRISE GEOGRAPHY SAAS, DEPLOYED ON THE CLOUD OR ON-PREMISES

Big Idea

Mapidea is an Enterprise Geography SaaS, deployed on the Cloud or On-Premises. Designed under the core principles of simplicity and speed, it supports a large number of business use cases in a collaborative analytical environment. It's a ready-to-use, zero-setup solution that combines internal and external data sources using geography as a common dimension. Companies from several industries like Vodafone, Orange, Domino's Pizza, Novartis and others are using Mapidea to improve their businesses.

🔄 mapidea

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Setor

SaaS

Activity highlights

Winner of the CTT e-Commerce Awards in the category Startup – Inovação em Marketing Digital no e-Commerce, 2022

Team

Miguel Marques – CEO & Founder Eduardo Ramos – CTO & Co-Founder





IS YOUR MEDIA CONTENT ENGAGING ENOUGH?

Big Idea

MediaProber is the world's first automated biometric media testing platform. We offer media owners and broadcasters data on the second-by-second emotional impact of television and other video content, by recording the biometric reactions of thousands of viewers as they watch content form their homes. Our clients use these engagement metrics to optimize media products, and valuate and show efficacy of their media inventories.

Smediaprobe

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Setor Media and Information Services

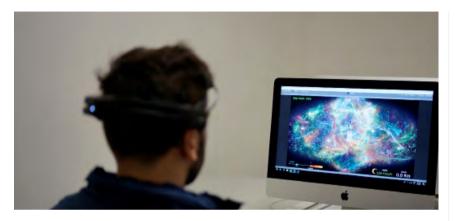
Activity highlights

- Winners of the IIEX Innovation Award North America (UK)
- Winners of the MRS ASC Breakthrough Technology Innovation (UK)
- Shortlisted Prémios NOS Inovação
- Shortlisted the MediaWeek award (along with the ITV – UK)

Team

<u>Pedro Almeida</u> – CEO <u>Nuno Dias</u> – CTO <u>Joe Timson</u> - CRO





EXPLORE HUMAN POTENTIAL

Big Idea

Neroes improves athletes' performance and mental wellbeing through advanced brain technologies.



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Setor

Digital & Tdecnologia

Activity highlights

- Best Scientific innovation Award in the International Conference, Physioma.
- WebSummit highlighted as one of the most promising startup in the world.

Team

<u>Pedro Pestana</u> – CEO <u>Valter Costa</u> – CTO.



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test Food Products ck the last 5 lood products Prinespie-flavored carbonated beverage		Latest Ingredients Check the fast & ingredients	to help you reformulate your food products.
Delightful and refreshing beverage that combines vibrant flavors with the	Iropical essence of pineapple, This soft drink α View All →	Carbon Dioxide Sucrose	
		Citric Acid	
		Sodium Citrate Water	
		View All	÷

AI FOR FOOD FORMULATING PRODUCTS

Big Idea

OmniumAI is a spin-off of Minho University, specializing in AI for life sciences. They are developing CibusAI to revolutionise traditional food reformulation. This project has already gained recognition, winning Startup Braga's acceleration program and participating in EIT Food's TeamUp and StartupLisbon's From Start To Table. CibusAI was created to solve a critical challenge faced by food and beverage manufacturers: the complex and resource-intensive process of product reformulation. CibusAI offers a technology-driven solution that streamlines the reformulation process and reduces the time and resources needed to bring healthier and more sustainable food products to market.



Setor Digital & Technology

Team

<u>Óscar Dias</u> – CEO <u>Miguel Rocha</u> – CTO.





IS A TURNKEY SOLUTION TO DIGITALIZE HOMECARE SERVICES BY PROVIDING TOOLS REQUIRED BY CAREGIVER

Big Idea

OneCare is a turnkey solution to digitalize homecare services by providing tools required by caregivers to address a better and efficient care. Specific needs are captured by non-intrusive tools (health monitoring and daily activities), consequent personalized interventions are identified by AI and Gamification and caried out in a timelier manner, which delays a potential shift to institutionalized care.

ONECARE

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Setor Digital & Technology

Activity highlights

Prize for Good Active and Healthy Aging Practices, in the Knowledge + area, CCSCRC

Team

<u>Marta Pinto</u> - CEO <u>Vanessa Baeta</u> - COO





AN ONLINE PLATFORM THAT CONNECTS INDIVIDUALS OR BUSINESSES SEEKING IT SUPORT

Big Idea

OurSupport is an online platform that connects individuals or businesses seeking IT support with local IT support professionals. The platform streamlines the connection between companies or users of technological devices in need of IT support and nearby IT experts, facilitating on-site assistance or at very minimum remote support from a local I.T support person that speaks the same language and same cultures. The focus is on computer and technological device users, addressing the current challenge of global coverage for local support for businesses. OurSupport empowers businesses of all sizes and users to expand operations without worries about depending own technology, by ensuring fast remote or on-site IT assistance in the current era of remote work and technology dependence. Currently, OurSupport employees 16 staff members and has over 170 IT support technicians spread across Africa, the Middle East, Europe, and recently in Asia.





Setor Digital & Technology

Team

Bruno De Carvalho – Founder & CEO Fabyan Oliveira – Global Sales Director Cesar Pinheiro – Regional Sales Filipa da Silva – Integration Director Keith Stewart – Head of Operations Matthew Stewart – Recruitment / onboarding





CHANGING FAMILIES LIVES, ONE PET AT A TIME

Big Idea

Petable is a middleware and information repository that facilitates communication between veterinarians and animal owners.



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Setor Mobile

Team <u>Bruno Farinha</u> - CEO





DISRUPTING THE DIGITAL MARKETING WITH NON INTRUSIVE AI

Big Idea

Pluggable has a set of technological solutions that, using disruptive Artificial Intelligence models and multiple non-intrusive smartphone sensors, add a layer of intelligence to any mobile app, allowing companies to interact with each of their customers, individually, at the best time for each one. These solutions easily boost the RETENTION, REACTION, and ENGAGEMENT rates of any app. For Pluggable being non-intrusive is mandatory, with its solutions guaranteeing, in its entirety, the privacy of all users.



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Setor Digital & Technology

Activity highlights

- Portuguese Finalist of the eAwards 2022 and the UNICOS Awards
- Winner of the Empreender@Braga Program
- Is part of the SCBraga Innovation Hub
- Is part Microsoft for Startups Founders Hub
- Is part of the NVIDIA Inception Program

Team

Bruno Fernandes – Founder & CEO Ana Campos – Founder & COO





WORKING TOGETHER TO DO MORE WITH LESS

Big Idea

Processware is a Global Technology Group that provides consulting services and break through technology. Processware delivers best-of-breed solutions to plan, optimise and control the handling of traceable goods throughout the supply chain using its flagship platform, O2P. O2P Solutions delivers a state-of-the-art technology platform to customise enterprise grade solutions for physical operations, working in harmony with existing ERP frameworks and without the need for custom development.

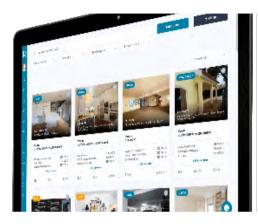
PROCESS^{WARE}

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Setor Enterprise

Team <u>Filipe Janela</u> – CEO <u>Luis Santos</u> – CTO





TRANSPARENCY FOR REAL ESTATE, THROUGH CLEAN, DEDUPLICATED AN REAL-TIME DATA

Big Idea

They solve chaos and asymmetric information in real estate, by delivering the cleanest and most complete real estate database. They develop custom applications such as Metasearch, Property Valuation, Market Analytics, and Daily data feed. They have extensive data operations (using our proprietary machine learning technology) to automatically index, clean, classify and match duplicates of millions of property listings from thousands of websites in different languages. They are present in Portugal and Spain, with over 13k clients. They use AI to bring transparency to Real Estate.

REATIA

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Setor Real Estate Technology

Activity highlights

 The CEO Hugo Venâncio was nominated to the João Vasconcelos Award – Entrepreneur of the Year

Team Hugo Venâncio- CEO





WE LOVE PLAYING GAMES, AND MAKING THEM

Big Idea

Our vision is to create innovative and differentiated games for PC and consoles with high quality and focus on the needs of the gamer community as well as their socialization.

Activity highlights

- 1st place Startup Contest Praia Links 2018
- Azores Regional Entrepreneurship Contest Finalist 2018
- StartUp ALPHA Web Summit 2018
- StartUp ALPHA Web Summit 2019
- TOP 50 Most Mediatic Portuguese Startups by Cision (47th) 2018
- TOP 50 Most Mediatic Portuguese Startups by Cision (22th) 2019
- Nomination Startup of the Year for Portugal for South Europe Startup Awards 2020
- Nomination Founder of the Year for Portugal for South Europe Startup Awards 2020



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Setor

Gaming

Team

Marco Bettencourt - CEO





DIGITAL DELIVERY MANAGEMENT FOR ECOMMERCE

Big Idea

Shiptimize is a Digital Delivery Management Solution that automates the shipping process of online stores so that shop owners and their teams can have more time to grow their business. Easy to integrate with major eCommerce platforms, using apps and plugins, the software centralises all shipping information on a single online platform, in addition to offering shipping options with multiple carriers. The solution also automates the label printing process, sends tracking e-mails and provides customer care, contacting carriers on behalf of the store when needed, keeping shop owners updated on the process.

C Shiptimize

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Setor E-commerce

Team

<u>Mark Bastiaanssen</u> – Founder & CEO <u>Jorn Spiertz</u> – Co-Founder





DIGITIZATION AND OPTIMIZATION OF OPERATIONAL PROCESSES IN HOSPITALS

Big Idea

Sparkyway was founded in June 2016 under an entrepreneur program with the purpose of a tourist activities platform development, with 2 part-time partners. The company was on standby mode until 2021, the year in which it is reborn with a new focus, result of the founder's experience in the area of hospital software development for hospital management. In the same year, the Bensaude Group becomes a partner of the company with the objective of developing solutions to overcome the urgent need for the digitalization of health services. The entry into the share capital by the Bensaude Group had as its main objective the development of specific products in the Health area, with the Operating Room – Sparksys OR, being the first product to be developed. By the end of 2021, the company gathered a team of 4 people, essentially software engineers, all of them with experience in the hospital field, having culminated all development in the first installation of the product by the end of 2022, namely at Hospital Garcia da Horta (Almada).



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Setor Digital & Technology

Team Luis Ferreira - Manager <u>Miguel Ferreira</u> - Manager & Backend Developer





DEVELOPS REMOTE MONITORING SYSTEMS FOR INFRASTRUCTURE BASED ON SATELLITE DATA

Big Idea

Spotlite is a company developing online risk monitoring and management systems for critical infrastructure based on satellite data. Created in 2017, the company is based in Coimbra and has a multidisciplinary team, with skills in such fields as remote sensing, data science, software programming, 3D visualisation, civil engineering or business development. Spotlite offers innovative solutions that allow for budget optimization and the adoption of preventive maintenance strategies, increasing operation safety and minimising damages and losses created by catastrophic failures.

🗘 spotlite

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Setor Digital & Technology

Activity highlights

- Project "SENSEOS": national winner of the World Summit Awards Portugal 2019 in the category "Culture and Tourism"
- Project "ERMES Extensive Road Monitoring Early-warning System": winner of the Copernicus Masters - BMVI Digital Transport Challenge 2019
- Project "ERMES": Finalist Top 3 in the INNOspace DB Netz AG Challenge 2020
- Tech Rocketship Awards 2022 national winner (Portugal);
- 7th Altice IoT Challenge 2022 winner;
- EIC Seal of Excellence 2023.

Team

<u>Ricardo Cabral</u> – Co-Founder <u>Martino Correia</u> – Co-Founder



Real-time market intelligence to unlock the full potential of your luxury fashion business

Maximize the value of your lowury fashing business through the optimization of both in-season sell-out ratios and gross margins, while identifying trends and allocating chrutal budgets officiently.

MONITORS THE LUXURY FASHION INDUSTRY AND CONVERTS GLOBAL MARKET DATA

Big Idea

Stokedge AI Platform monitors the luxury fashion industry and converts massive global market data into simple, objective, and unbiased daily metrics, to introduce full-market transparency and intraday liquidity to the luxury fashion industry, allowing retailers and luxury brands to improve efficiency and optimize portfolios.

↓ Stok**edge**



Setor Digital & Technology

Team João Dória - CEO <u>António Seiça</u> - CTO



Reliable Data + Market Intelligence = Better Decisions							
	Email Address						
Belanded I Solverstate Freedor	os EY		Deloitte.	J.P.Morgan	NO/MURA	Accondicue	

RELIABLE DATA+MARKET INTELLIGENCE

Big Idea

Transactional Track Record (TTR) is a premium financial technology platform that delivers unrivalled transactional data and market intelligence in real time, empowering professionals to seize opportunities and take more informed strategic decisions. TTR aggregates transactional data from thousands of sources, providing an indispensable resource to track announced, completed and cancelled transactions covering all sectors. TTR's research department uses proprietary technology to aggregate information from thousands of international sources, including newspapers, regulatory records and stock exchange announcements. TTR cuts out the noise for subscribers and provides current transactional data and market intelligence via customised e-mail alerts and a personalised online dashboard. TTR offers unparalleled market visibility for companies, investors and consultants.

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Setor SaaS

Saas

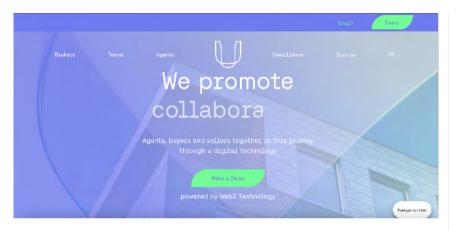
Activity highlights

2013 - CODiE Awards Winner - Best Financial Platform

Team

Pedro Trinité - CEO & Co-Founder

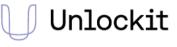




PROPTECH & GOVTECH COMPANY THAT IS DISRUPTING THE REAL ESTATE MARKET

Big Idea

Unlockit is a PropTech & GovTech company that is disrupting the market by making the transactional process of buying, selling or renting a property more digital, streamlined, transparent, collaborative and secure for everyone involved whilst ensuring it is fully compliant with the latest EU legislations (eIDAS, AML6 & GDPR). We are reinventing the way real estate transactions occur by developing a top-rated platform with a premium customer experience (UX/UI) focused on the citizen.

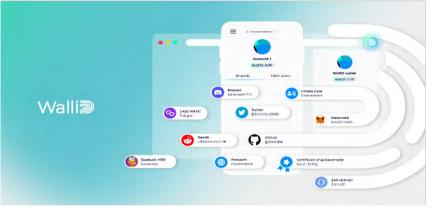




Setor Digital & Technoly

Team Tiago Dias - Founder





THE DIGITAL WALLET FOR ID ASSETS

Big Idea

WalliD is a cutting-edge digital identity solution that addresses the challenges of the fragmented and insecure digital ID landscape. With a comprehensive suite of SDKs and low-code tools, WalliD enables developers to easily and securely access multiple verifiable data sources, such as blockchains, PKIs, and DIDs. This empowers them to authenticate and verify users' data within their systems. WalliD also caters to users, providing a self-sovereign wallet that allows authentication on both web2 and web3 platforms while ensuring control over assets and data. What sets WalliD apart is its unique approach. Rather than reinventing the wheel, WalliD aggregates existing infrastructure, making it interoperable and safe. It goes beyond typical onboarding product suites by offering digital ID verification and being fully open-sourced. Operating on the frontend, WalliD prioritizes privacy, putting users' data security first. With a team experienced in digital ID and smart contracts.



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Setor Digital & Technology

Team <u>Filipe Veiga</u> - CEO <u>Vitor Viana</u> - CTO





A TEAM OF BITCOINERS WITH A PASSION FOR SECURITY

Big Idea

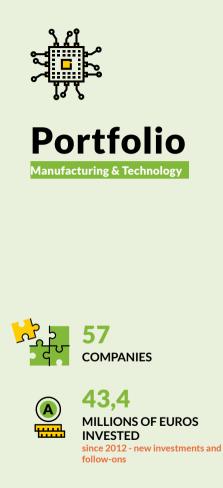
Wizardsardine is a team of bitcoiners with a passion for security. Now building Revault and Liana. The Revault Protocol is an institutional bitcoin custody infrastructure, fully open-source using Bitcoin smart contracts. Liana is a day-to-day wallet where practical inheritance plans and safer backups are possible due to the existence of "time locks", making new keys valid after a period of inactivity. wizardsardine



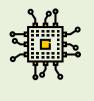


Setor Cybersecurity

Team <u>Kevin Loaec</u> - CEO <u>Antoine Poinsot</u> - CTO





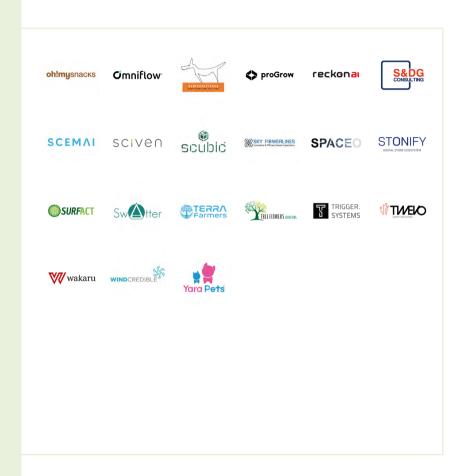


Portfolio





43,4 MILLIONS OF EUROS INVESTED since 2012 - new investments and follow-ons



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THE TOILET PERFORMS URINALYSIS AND CONVEYS RESULTS IN SIMPLE WAY

Big Idea

Ablute is a urinalysis device integrated in a toilet. The toilet is exclusive and wash itself, completely, with almost no water and no detergents, after each use. Medical analyzes are instantly transmitted to the user in a simple language and completely to the doctor. The mission aims to provide exams free of charge and the recognition that the information obtained in each analysis serves, in addition to its clinical importance, the interest of daily use for non-medical information. The company develops the sanitary hardware, as well as the medical device. It includes the software that transmits the analyzes to the user and doctor, as well as a revolutionary Lab-On-a-Chip, with resilient characteristics, designed for continuous reuse, without discards or consumables. Frequent monitoring is essential for early diagnosis, as well as disease surveillance and control. The exams carried out in the Ablute toilet do not cause trauma or pain to the patient and can be done with high frequency.



Setor Manufacturing & Technology

Team Nuno Marujo - CEO Carla Dias - CTO Bruno Nascimento - CMO.





PREMIUM AND COMPETITIVE FOODS

Big Idea

About Acqua Food aims to produce and commercialize healthy, premium and competitive foods, under the maximum environmental responsibility. AAF recognizes natural resources as catalystsfor investment in low-density territories, and seeks to achieve high quality standards and food safety, simultaneouslypromoting the sustainability of native resources.



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Setor Manufacturing & Technology

Activity highlights 1st Place – Smart Rural Contest 2018

Team

Fernando Espadilha Helena Freitas Nuno Simões Dias Ricardo Calado





PREMIUM AND COMPETITIVE FOODS

Big Idea

About Acqua Food aims to produce and commercialize healthy, premium and competitive foods, under the maximum environmental responsibility. AAF recognizes natural resources as catalystsfor investment in low-density territories, and seeks to achieve high quality standards and food safety, simultaneouslypromoting the sustainability of native resources.

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Setor Electronics

Activity highlights

- 3rd place in the Trailer Innovation Award 2019
- Implementation of the Quality Management System, ISO9001: 2015, through TÜV Rheinland
- CECertification
- E9 certification that allows vehicles with the AddVolt system to circulate on all European roads

Team

Bruno Azevedo - CEO Miguel Sousa - Quality & Logistics Director

<u>Ricardo Soares</u> – CTO <u>Rodrigo Pires</u> – After-Sales Director





PRODUCE THE MOST POTENT ANTIOXIDANT FOR HUMAN CONSUMPTION

Big Idea

Algicel Biotecnologia e Investigação was founded in 2007, on the island of São Miguel, in the Azores. The company has registered patents for growing microalgae, from which are extracted powerful and highly valued ingredients for supplements and human health. The company Vision is to bring to the world health benefits extracted from the pure Nature of the Azores, and its Mission is to produce the most potent antioxidant for human consumption, of natural origin, obtained from the valorization of Azorean natural resources. Algicel works side by side with the University of the Azores in order to proceed with R&D projects looking for new breakthroughs. Algicel is bound to grow its market both in Portugal and abroad, supplying state of the art products for health.



Setor Manufacturing & Technology

Activity highlights

- Recognised by Correio dos Açores in 2020 in the category Inovation "Os 10 mais 2020";
- Recoginsed in 2023 with the certification of R&D by ANI (National Innovation Agency).

Team

Maria Helena Pereira da Silva Gonçalo Cristóvão Teixeira da Mota Luis Filipe Chaves Medeiros Teves.





MODULAR BIKES

Big Idea

ANCIIAN Bicycles is a company specializing in modular bicycles that can be easily assembled with just two tools. It began as a project aimed at simplifying the mechanical complexity of conventional bicycles and quickly became a solution for the associated issues: transportation difficulties, limited customization options, and technical problems that are hard to repair. The modular structure of ANCIIAN bicycles allows them to be quickly disassembled and transported in a small suitcase, making them ideal for travel. Each ANCIIAN bicycle is customizable (and repairable) module by module, providing users with complete aesthetic freedom, both at the time of the initial purchase and over time.

ANCIIAN



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Team

Bruno Dias – Co-founder & Co-CEO; João Fernandes – Co-founder & Co-CEO;





WASTE LESS, LIVE BETTER

Big Idea

Aqva More is an automation developed by Aroundinspire, Lda. located in Taguspark, in Oeiras – Portugal. This Water Saving Solution contributes to the water efficiency of buildings in both residential and professional areas and services, acting directly on waste in hot water taps and optimizing infrastructures for the distribution of hot water. Aqva More also aims to change the drinking water paradigm through information on consumption, savings and the Nexus Water/Energy. With this system, when opening a tap for the bath, the water will only come out when it is hot.

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Setor Manufacturing & Technology

Activity highlights

- AQUA+ Award "Technologies of monitorization and water consumption: Tech AQUA+ Network, organized by ADENE, in collaboration with Planetiers, October 2020
- Start-Up Award in Portugal Smart Cities Summit 2019

Team

<u>João Guerreiro</u> - CEO <u>João Rosa</u> - CSO.





ENABLE LOCATION EVERYWHERE

Big Idea

Azitek has designed a low-cost indoor and outdoor geolocation solution for the automotive industry, airports and seaports. Based on proprietary RFID technology, the solution digitizes and locates high-value assets in large complexes and, through a platform, analyzes data and manages automated warnings, thereby optimising resource management. The company currently operates in the car distribution centre and dealership market, with a potential 100 thousand customers in Europe and America.



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Setor Electronics

Team José Valente - CEO & Co-Founder Rui Gomes - Co-Founder





TO ACCURATELY MONITOR POLLUTION USING SATELLITE DATA

Big Idea

Azulfy helps city-halls to monitor the pollution levels on the water, soil and atmosphere of their respectives territories via a SaaS that uses data obtained from sattelites on orbit, drones and local videocamaras.



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Setor Manufacturing & Technology

Activity highlights

- First Award Cassini Hackathon Portugal 2022
- Second Award Cassini Hackathon Europa, Incubation with Portugal Space

Team

Fernando Bebiano Correia - CEO Gustavo Dalmarco - COO Jonatan Domenech - CTO





CLEAN BEAUTY BRAND MADE IN THE AZORES

Big Idea

Bam&Boo is a Portuguese clean beauty brand made in the Azores. They create unique natural beauty products that take personal care to a sustainable level, addressing the needs of families and the planet. With a presence in 60+ countries via e-commerce and distribution partners, they offer a variety of 100% natural, sustainable, vegan, and innovative products for facial, body, hair care, and oral hygiene.

BAM and BOO

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Setor Manufacturing & Technology

Activity highlight

Awards:

- Winners RISING STORE 2019 -Sonae Sierra retail entrepreneurship competition
- NATIONAL SUSTENTABILIDAD AWARD Finalists - Decarbonization -2023 (promoted by Jornal de Negócios)

Certifications:

ANI - Recognition of Suitability in R&D

Team

Francisco Camacho - Founder & CEO Fernando Ribeiro - Founder & COO





EVENT MANAGEMENT SOLUTION WITH ID TECNOLOGY

Big Idea

Beamian offers a complete all-in-one events management solution comprising two major components: a cloud platform (that enables organisers to create and manage all tasks related to an event) and physical identifiers: smart badges (that identify visitors) and beamers (IoT devices that identify sites, brands and exhibitors) used during the event and which record all interactions between attendees, brands and exhibitors. The potential of the EMS (Event Management Software) market is valued at an estimated EUR 7 million and grows more than 11% per year.



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Setor Electronics

Team <u>Sérgio Pinto</u> - CEO & Co-Founder <u>Sérgio Alves</u> - Co-Founder & Head of Product





INNOVATION IN BRIDGE CONSTRUCTION

Big Idea

BERD investigates, develops and applies state-of-the-art solutions for bridge and viaduct construction methods. BERD's Movable Scaffolding Systems and Launching Gantries are equipped with OPS (Organic Prestressing System) and designed for the construction of bridges and viaducts with spans of up to 120 meters. Born in 2006, as a spin-off of the Faculty of Engineering of Porto University, BERD is one of the TOP 3 World Leaders in its field of expertise and was already involved in the construction of more than 20 bridges and viaducts in 5 continents. In 2016 BERD launched a new Business Unit: "Modular Bridge Solutions" that is currently supplying more than 150 Modular Bridges to Peru.

BERD[®] ONE BRIDGE, ONE SOLUTION

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Setor Bridge Engineering

Activity highlights

- 2022: Award ECCS European Steel Bridges; Award – Portugal Steel Bridges;
- 2021-2022: Status Inovadora Cotec
- 2020: Award PME Inovação COTEC-BPI
- 2010-2016: Status PME Líder
- 2015 PV Engineering & Manufacturing Venture of the Year
- 2014 Honourable Mention given by the President of the Portugues Republic
 COTEC Innovation Award; SME Excellence Statuts
- 2012 e 2013 Top Exporta Award
- 2005 BES Innovation Award
- 2004 FIVE Award
- 2001 FIB Award

Team

Pedro Pacheco - CEO





MERGED FITNESS AND GAMING, AND REIMAGINED THE BOXING BAG

Big Idea

BHOUT is a startup on the frontier between gaming and fitness that brought the punching bag into the 20th century. The BHOUT bag combines information from computer vision, sensors and artificial intelligence to identify each movement, power, impact location, speed and helps to improve technique. When a shouter hits a BHOUT Bag, he may learning a new martial art, improving technique, competing with others, or or playing a video game. After a series of highly successful tests at the first BHOUT Club in Lisbon, which became the most profitable club in Portugal, soon BHOUT will be at home, in companies, in hotels or in future BHOUT Clubs.

BHOUT

Setor Manufacturing & Technology

Activity highlights

- One of the most innovator gym in the world by Fitness Industry Technology Council, March 2023
- Winner of the Best early-stage FitTech Startup in Europe in Connected Health & Fitness Summit 2022
- BHOUT Club and BHOUT Bag were mentioned in more than 40 media articles in Portugal, Spain, Uk, Italy, Slovakia and China.
- BHOUT Club was mentioned in 3 books.
- BHOUT participated in 3 podcasts

Team

Mauro Frota - CEO/CVO Pedro Barata - CXO Mário Santos - COO Salvador Barros - Head of Growth Sérgio Sousa - Head of Fitness Product





BIOPOLYMERS FROM AGRO-FOOD RESIDUES AND BY-PRODUCTS

Big Idea

Bioworld – Social Impact Lda, is a Portuguese start-up, created in 2021, with the aim of developing sustainable and circular solutions for waste and industry by-products, particularly those from the agro-food industry.



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Setor Manufacturing & Technology

Activity highlights

- First Place of the Blueact
- Super Bock Group Award to companies dedicated to sustentability and circular economy;

Team

Suzana Alípio - CEO Francisco Pereira - CFO Honorata Pereira - CTO Vítor Teixeira - CMO





KICKSTARTING CELL-BASED AGRICULTURE IN PORTUGAL

Big Idea

They are kickstarting Cell-Based Agriculture in Portugal. Cell4Food aims to create a network of businesses that will lead the market in the next decade driven by technical knowledge on Cell-Based protein production. Their goal is to democratize access to new proteins and fibres with origin in cell-based agriculture production.



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Setor Manufacturing & Technology

Activity highlights Innovation Expo Fish Portugal Award

Team

Vitor Verdelho - Strategy & Science Innovation Frederico Ferreira - Research & Development Alberto Dias - Scientific Research Maria Miguel Pinho - Legal & Risk Assessment Luis Marques - Strategy & Marketing José Manuel Espírito Santo - Strategy, Finance & Investor Relations João Neves Monteiro - Operations





ENVIRONMENTALLY FRIENDLY SOLAR PANEL CLEANERS

Big Idea

ChemiTek is a Portuguese company specialized in the development, production, and distribution of efficient and environmentally friendly chemical products for industrial maintenance. With a diverse portfolio, we offer innovative solutions for various sectors, including the solar and glass industries. Our proprietary formulas, specifically developed for the solar industry, make us a reference in the field. We specialize in innovative and biodegradable contaminant removal agents and coatings for dirt mitigation and efficiency improvement. At ChemiTek, they are dedicated to shaping a future where biodegradability and environmental respect are fundamental principles in the development of chemical products. With a strong commitment to sustainability and technological advancement, we aim to optimize solar energy production, reduce operating and maintenance costs of solar installations, and promote the optimized use of water in solar cleaning processes.

Chemitek

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Setor New Materials and CleanTech

Team César Martins - CEO & Founder André Colho Santos - Vogal





FOREFRONT OF SUSTAINABILITY

Big Idea

Circular Unity stands at the forefront of sustainability, delivering advanced technology, Al and IoT as part of its product ecosystem. Their mission: is to furnish industries with the means to effortlessly lead in their eco-friendly endeavors with superior technology and innovation. Their Vision: for Sustainability they envision a world where sustainable practices are seamlessly integrated into every aspect of business operations. Their dedication to this vision drives them to continually enhance our platforms, ensuring they not only meet but anticipate the evolving needs of its clients and the planet. Reduce costs and conserve resources with Al-powered sustainability! Circular Unity helps businesses track and reduce emissions, optimize operations, automate reporting and unlock data insights using leading edge technology. Their specialized platforms empower enterprises to accelerate their sustainability performance easier than ever.





Setor Manufacturing & Technology

Activity highlights

- UNWTO 1st place winner prize of Innovation and disruption in sustainability management for Mega Events and the MICE industry.
- EARTHSHOT PRIZE 2024 Nominated solution ImpactALL.
- Nominated for the EUTECH SDG Award on SDG 13, Climate Action by Global Talent Award.
- Nominated as Best GreenTech 2023 in Portugal for the 2023 Southern European Startup Awards.
- Selected among the 25 most innovative Al-powered startups in Europe by the Global Investors Forum.

Team

Eduardo Lebre - CEO



ENERGY DEMOCRATIZATION Simplified, amplified and accelerated.

Every decision. Every investment. Every effort. It all matters ...and we're here to help.

CLEAN ENERGY. DECENTRALIZED, DIGITALIZED AND DEMOCRATIZED

Big Idea

Their mission is to simplify, amplify and accelerate energy decarbonization for companies and communities around the world. They achieve this by focusing on two key vectors that drive value for our clients: smart energy efficiency and access to affordable clean energy. All our services are designed to reduce utility related operating expenses, complexity, volatility and unpredictability in respect of energy procurement, consumption, generation, storage, balancing and trading.

clean**watts**



Setor CleanEnergy

Team James McDougall - Chairman & Co-Founder Basilio Simões - Vice-Chairman & Co-Founder Michael Pinto - CEO & Co-founder Luisa Matos - CIO & Co-Founder Filipe Neves - CFO





BIOPRODUCTION OF EXOTIC LEATHER

Big Idea

Corium Biotech is a startup dedicated to the bio production of exptic leather, in laboratory, using cellular agriculture tecnhiques. With its innovative product, Corium Biotech directly answers to the need of luxury fashion industry for alternative materials that mimic the natural exotic leather and at the same time meet the requirements of the luxury leather goods clients, related to environmental sustainability and animal well being.

Team

Maria João Gonçalves - CEO & Co-Founder Margot Muller - Co-Founder & COO João Pinto - Partner, Communications strategist.



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Activity highlights

- Label "UP Spin-off", 2023
- Label "ID" ANI, 2023
- National winner of ClimateLauchPad, 2022
- Finalists "Prix Innovation ANDAM", 2022
- Patent submission, 2022
- Label "Impact Startup" Websummit, 2022
- Finalists of "Prémio Empreendedorismo e Inovação - Crédito Agrícola", 2021





INNOVATION AND BEYOND

Big Idea

Floating Particle is a Portuguese technology and innovation company that drives an innovative solution for waste management and clean energy. Their flagship product, STELLA, uses cutting-edge gasification technology to convert pre-conditioned waste into hydrogen, revolutionising current waste management processes and reducing their environmental impact. Through pioneering solutions, Floating Particle's is using AI, IoT, Big Data, and Machine Learning to efficiently solve everyday problems and add value to partners, benefiting various industries and public and private entities.



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Setor Manufacturing & Technology

Team Luis Duarte Silva - CEO Diogo Soares - CTO Daniel Alves - CFO





TOGETHER WE CAN RE-SHAPE THE FUTURE

Big Idea

Follow Inspiration is an innovative tech company. Its knowledge on hardware and software in the fields of robotics, image recognition and artificial intelligence allows it to develop leading-edge technologies for retail, industry and services. It believes that technology helps make things possible. Follow Inspiration's mission is to deliver innovation through new technologies in order to improve businesses and people's lives.

Follow Inspirati**<>**n

Setor Robotics

Team <u>Luis de Matos</u> - CEO





HOME ABOUT - CHING DOY - MIRAC - X-203 DON AC



ENABLING THE POWER OF WIND OF THE WORLD

Big Idea

Gazelle is targeted to be the lowest cost LCOE solution in next generation FLOW. Enabling local content utilizing shipbuilding construction and modular assembly with low draft for existing ports. If offers easy tow out, hook-up, installation and high stability in deep waters. Gazelle intends to deliver this with minimum environmental impact on the world and its oceans.

Activity highlights

- 2023 Winner Offshore Energy Extreme Tech Challenge;
- START-UP TO WATCH Renewable Energy StartUs Insights;
- START-UP TO FOLLOW EDF PULSE Ventures;
- Finalist Energy Transition Global Platt's Energy Award
- 2022 Winner Get in the Ring





Setor Manufacturing & Technology

Team

Jon Salazar – Founder & CEO; Dr Javier Cavada – Chairman; Connie Hedegaard – Advisor to the board; David Mesonero – Non-executive Director; Valentin de Torres-Solanot del Pino – Nonexecutive Director; Adelino Costa Matos – Non-executive Director; Dr Antonio García – Chief Innovation Officer; António Portela – Country Manager (Portugal); Jason Wormald – Chief Technical Officer; Adrian Griffiths – Business Development.





PLANT CARE PRODUCTS FOR A BETTER WORLD

Big Idea

Generosa is on a mission to revolutionize how we care for plants in our homes. Generosa's innovative product line is based on circular economy principles, using natural by-products ingredients, and upcycled materials. Generosa's plant care products are good for the environment and make plant care easy and enjoyable, empowering people to keep their plants alive for a longer time, and contributing to a more sustainable, nature-related lifestyle. The modern visually appealing design and simplicity of use is leveraging digital marketing and social media platforms to engage with consumers and build relationships with an increasing community of plant keepers who are looking for sustainable products to match responsible consumption.

Generosa®

Setor Manufacturing & Technology

Activity highlights

Winner of the 2nd edition of the program Triggers, from Casa do Impacto

Team

<u>Rosário Sommer</u> - Co-Founder <u>Cristina Mota Capitão</u> - Co-Founder



CLEVER-VOLUME

Automatic Solution for Volume Estimation and Classification Simple | Scalable | Automated

AUTOMATIC SOLUTION FOR VOLUME ESTIMATION AND CLASSIFICATION

Big Idea

CLEVER-Volume provides a simple, automatic, and scalable way to understand waste in seconds. With deep expertise in three-dimensional scanning, intelligent modeling, and spatial data analysis, we developed an innovative solution to measure and classify waste. Focused on Ports, we are capacitating Port ReceptionFacilities to manage boat-produced waste, remotely and in real-time, promoting economic savings, efficiency gains.We target ocean waste discharge reduction, accountable for about 30% of total ocean pollution, and to be an enabler of a true circular economy.

goclever

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Setor

Manufacturing & Technology

Activity highlights

- Winner of the "Smart Catalonia Challenge"
- Winner of the "Seal of Excellence" from European Union

Team

Jorge García Fernández – Founder & CEO António Sousa Patrício – Co-Founder & COO Leonor de Medeiros – Partner





ECO FRIENDLY TILES FROM WASTE TO WALL

Big Idea

Based in Porto, Portugal, since 2018, with roots set in architectural practices, the team joins forces with material development labs and design schools, to implement the circular economy in design thinking, all the way from concept to the final product, adding value to waste management industry. Flowco is excited to announce GOMA XL, the first colorful and flexible sports floor made from the recycling of footwear. With the technical guarantee of impact absorption and thermal and acoustic improvement. With an annual consumption of 20 billion pairs of shoes, only 5% are recycled. By incorporating this waste in the production of GOMA, we contribute to increasing the value chain and implementing a circular economy. GOMA is an ecological product that favors the visual sense, as well as touch and smell. To break with the barriers of creativity, the gum adapts to curved surfaces, both concave and convex. With hand-selected waste by type and color, enhances a highly customizable service, placing the product on the high-end design market.



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Setor Manufacturing & Technology

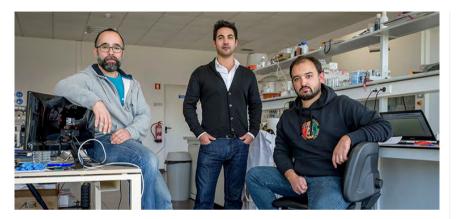
Activity highlights

- First Place in the competition of ideas Larus Design 15'
- Honorable Mention Innovation ValorPneu in the category Businness and innovation at the exposition Bienal Ibero Americana in Madrid

Team

José de Almeida – Co-Founder João Sebastião Ataíde Goulão – Co-Founder Rodrigo Melo – Co-Founder António Vale – Co-Founder





TECHNOLOGY PROVIDER OF SUSTAINABLE EMI SHIELDING SOLUTIONS FOR THE AUTOMOTIVE, ELECTRONICS AND AEROSPACE MARKETS

Big Idea

Graphenest is a technology provider of sustainable EMI shielding solutions for the automotive, electronics, and aerospace markets. Current shielding products are based on metals that are heavy, rigid, and energy & resource-intensive. Graphenest offers conductive plastics and coatings products that provide 220% more RF/EMI/EMC Shielding performance while reducing production costs by more than 15% and weight by up to 75%. We aim to be the industry leader in EMI Shielding for high-frequency electronics and our customers are Tier 2 and 1 component or systems manufacturers for batteries (package and electronics control), electronics (housing, IC, printable electronics, antennas), electronics/telecom (Radar, LiDAR, 5G/6G, etc), cables & wires (power and data), among other critical components.



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Setor New Materials

Team <u>Vítor Abrantes</u> – CEO <u>Bruno Figueiredo</u> – Co-Founder <u>Rui Silva</u> – CTO





EFFECTIVE REMOTE FIREFIGHTING

Big Idea

Hephaesnus is an industrial technology startup dedicated to the development of products and technologies for forest firefighting. Hephaesnus current developing solutions intend to offer a more sustainable, efficient, safer, integrative and cooperative solution to forest firefighting. Its team is multicultural and highly skilled in various Engineering sub-fields, being able to innovate and bring together an integrated engineering solution.





Setor Manufacturing & Technology

Activity highlights

- Conclusion with success of the Startup Voucher Programme (IAPMEI)
- Winners of the Contest Ideas I9Factory (In.Cubo)
- Winners of the National Contest Santander X;
- Finalist of the Acceleration Programme/Contest Rise UP, from AEP
- Second place of the Contest Santa Casa Challenge – 2022 (SCML)

Team

<u>Amaro Martins</u> – CEO <u>Henrique Bastos</u> – Co-CEO





CAPTURING THE HEART BEAT OF THE OCEAN

Big Idea

HydroTWIN – Smart Acoustic Solutions is a spin-off from blueOASIS, established in May 2023 and headquartered in the Azores. The company specializes in real-time underwater noise monitoring solutions. HydroTWIN technology integrates Industry 4.0 technologies, like artificial intelligence, IoT, and numerical modelling to identify multiple sources of underwater noise. This technology finds application in promoting ocean sustainability, assessing environmental impact, and in maritime security and defence. The company relies on a multidisciplinary team ready to address the most demanding and promising challenges.





Setor Manufacturing & Technology

Activity highlights

- TOP 40 Smart Ports Challenge in the project AspBAN
- TOP 20 of the competition promoted by Green Offshore

Team

<u>Érica Cruz</u> - Gerente <u>Guilherme Vaz</u> - CTO <u>Paulo Curto</u> - CCO





PRODUCTS TO EXTEND LONGEVITY

Big Idea

Using biotechnology and innovation to develop game changing novel new ingredients and products to extend longevity.

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Setor

Manufacturing & Technology

Activity highlights

- 2021 Elle Green Beauty Awards (USA)
- 2022 Maxima Award (Portugal), 2023 Maxima Reader's Choice Award
- 2022 Positive Luxury Accelerator Award
- 2023 Positive Luxury Butterfly Mark (UK)
- 2023 Beauty Bible Best Mask Award for Ignae Volcanic Clay Mask

Team

<u>M. Claire Chung</u> – CEO & Co-Founder <u>Miguel Pombo</u> – Founder.



THE ENERGY TRANSITION MISSING PIECE

Big Idea

Keeplt will bring to the market an energy storage technology, and thus contribute to the success of the energy transition. This technology, with the potential to be a player in different market segments, from solar home systems in developing countries, to electrical grid support in developed countries, will be a relevant contribution to the harmonization between production and consumption in a world based on the use of electricity entirely produced from renewable sources. Keeplt is a spin-off of Faculty of Sciences of the University of Lisbon, with roots in the doctoral work in which its founding partners were involved.



Setor Manufacturing & Technology

Team Jorge Maia Alves João Paulo Silva.





DEVELOP TECHNOLOGY AND A VALUE CHAIN FOR VALUING ACORNS, A SUSTAINABLE RAW MATERIAL AND THE GREATEST FRUIT OF OUR ENDEMIC FORESTS

Big Idea

LANDRATECH establishes a link between forest owners who do not know how to valorise the acorns they produce and the industry that seeks sustainable and differentiating raw materials. We provide the food industry with a nutritious raw material with a low carbon footprint and other verticals with high added value compounds. We are working to change the paradigm of management of endemic European forests.



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Setor Manufacturing & Technology

Activity highlights

- Winner of the competition EMPREENDEDORISMO E INOVAÇÃO SOCIAL EM MEIO RURAL 2023, Tais Rurais.
- Finalist Center/South and Islands (second place, ex aequo): EMPREENDEXXI 16th edition 2023, with the support of BPI/ CaixaBank.
- Finalists of the EIT Food Programme 2020 and Masschallenge
- Co-founders of the Confraria Ibérica da Bolota

Team

Pedro Babo - CEO & CSO Raphaël Canadas - COO & CFO Diogo Pinto - Project Manager Juanpe Granados - CMO





MAKE YOUR SOLAR PANEL INTELLIGENT

Big Idea

Neuralsolar is a company with innovation DNA in the field of electronics, specialized in the development and design of monitoring and pattern detection patentable devices, in electricity production equipment using solar energy and monitoring solutions for large areas with reduced need for infrastructure, such as for example, monitoring pollution or illegal activities in the ocean or monitoring forest fires.

NeuralSolar

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Setor Manufacturing & Technology

Team António Figueira - CEO Mouhaydine Tlemcani





BRINGS THE TASTE OF THE BEST COFFEE AND THE BEST CUSTOMER SERVICE

Big Idea

NewCoffee S. A. is the 4th largest operator in the coffee market in Portugal, specialized in the development, production and marketing of coffee blends. Founded in 2007, the company consolidated its position through a strategy of acquiring small and medium-sized companies: Sanzala in 2007, Caffècel in 2008, exclusive marketing rights for the Lavazza brand for the HoReCa channel in 2008, Bogani and A Caféeira in 2009 and Novo Dia in 2016. With a 360° offer, it manages a portfolio of 6 brands with different positioning and value propositions and is present in the Horeca, Office and Retail channels, also having its own coffee outlet, Sanzala Coffee Roasters and an online store, bogani.pt. Present throughout the national territory, NewCoffee also has exports to 22 other countries, USA, Germany and France being its most important markets.

NewCoffee.

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Setor Others

Team <u>Pedro Oliveira</u> - CEO





USE OF COMPONENTS OF BIOLOGICAL ORIGIN TO IMPROVE THE ANALYTICAL PERFORMANCE OF PROBES FOR NITROGEN COMPOUNDS, ENABLING SMARTER AND MORE SUSTAINABLE WATER MANAGEMENT.

Big Idea

NS2 is a deep-tech startup specializing in cutting-edge biosensing systems (NOxAqua) for smart, on-site, and real-time monitoring of key nitrogen-based nutrients—ammonia, nitrite, and nitrate— enabling optimal management in recirculating water systems. Land-based recirculating aquaculture systems (RAS) tackle many challenges (e.g., sustainability, biosecurity, limited expansion space, and scarce water availability) faced by modern aquaculture, the world's fastest-growing agricultural sector. Most water quality parameters are controlled continuously, but the toxic ammonia and nitrite are still measured through manual assays, which is incompatible with the high level of automation in RAS.





Setor Manufacturing & Technology

Activity highlights

- 2024: Startup of the Month by "Link to Leaders";
- 2024: "TOP 10 Sensor Tech" company in Europe 2024, Applied Technology Review.
- 2024: "Most Disruptive & Sustainable", Ignition Meet the VCs Demo Day, promoted by Startup Leiria.

Team

<u>Gabriela Almeida</u> - CEO & CSO; <u>Marise Almeida</u> - COO & CFO.





WE USE NATURE'S AMAZING MICRO-KINGDOM TO PRODUCE HEALTHY, SAFE AND ENVIRONMENTALLY SUSTAINABLE MATERIALS

Big Idea

NUTRIVALLEY develops and commercializes healthy, safe and environmentally sustainable biomaterials using agricultural residues and the wonderful world of microorganisms.



Setor

Manufacturing & Technology

Team

Hugo Alexandre Ferreira – Chief Executive Officer; Inês Ferreira – Chief Operating Officer; <u>Cristina Cruz Houghton</u> – Chief Science Officer;





REVOLUTIONIZE THE HEALTHY SNACK INDUSTRY

Big Idea

Oh!My Snacks addresses the challenges faced by people in finding and consuming healthy snacks. Their solution lies in a personalization platform, driven by algorithms, that curates a unique mix of nutritious, tasty snacks based on each customer's preferences, identified through an engaging quiz and customer feedback. They're not just enhancing the snacking experience, but also facilitating individual health and wellness journeys. By turning snack time into an exciting adventure of discovery and enjoyment, we're redefining snack culture and promoting healthier lifestyles.

oh!mysnacks

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Setor

Manufacturing & Technology

Activity highlights

- Winner of the Acredita Portugal Competition
- Selected to Microsoft for Startups

Team

<u>Ricardo Alves</u> - CEO & Founder





SMART IOT PLATFORM

Big Idea

Omniflow develops and manufactures Omniled, an intelligent energy platform for the Internet of Things powered by proprietary solar and wind technology and includes batteries, used for various services such as street lighting, sensors, wi-fi and video surveillance.

Omniflow[®]

Setor Electronics and CleanTech

Activity highlights

- 2018 EUR 2M investment com a Hcapital
- 2017 Red Herring Top 100 Winner Europe
- 2016 Desafios Porto
- 2015 SME Instrument EU
- 2013 Altran Innovation
- 2011 ANJE
- 2010 EDP Richard Branson

Team

<u>Pedro Ruão</u> – CEO & Founder <u>Filipe Marçal</u> – Industrial Director

João Sousa - Finance Director





HEALTHY CHEWS

Big Idea

Plutospetfoods is a leading manufacturer of high-quality dog treats dedicated to the wellbeing and happiness of our furry friends. Founded in 2015, its mission is to create delicious and nutritious treats that dogs love while ensuring their health and safety. Committed to using only premium ingredients and employing rigorous quality standards, they strive to be the top choice for conscientious pet owners who want the best for their beloved companions.





Setor Manufacturing & Technology

Activity highlights Acredita Portugal – Best Consumer Product 2016

Team

<u>José Araújo Correira</u> - CEO <u>Pedro Witt</u> - Sales Manager <u>Élia Gonçalves</u> - CFO





PRODUCING MORE WITH LESS

Big Idea

proGrow, a platform that converts any equipment or workstation online. With state-of-theart IoT connectivity and data analytics, proGrow is a web platform dedicated to industrial frontline operations. With real-time dashboards and automatic alerts, information spreads quickly and decisions are data-driven. Operational teams are empowered by dedicated workflows to take immediate actions and are guided by continuous improvement tools to improve their results. proGrow, producing more with less.



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Setor SaaS

Team

Marco Tschan Carvalho - CEO & Founder Ricardo Tschan Carvalho - Business Developer Management Duarte Carneiro - Product Manager





INTELLIGENT CHECKOUT

Big Idea

Reckon is a fast-growing startup that helps retailers and other business areas to provide their customers checkout-free, 'grab and go' shopping experiences. Our proprietary technology combines cloud AI algorithms — which are easily and quickly scalable without the need for on-site installations and product recognition — that automatically identifies all products using their core characteristics and sensor combination — achieving higher accuracy in recognition and fraud prevention.

reckona



Setor Electronics

Team Ana Pinho - CEO Paulo Ribeiro - CTO Sérgio Rodrigues - COO





ENERGY STORAGE SOLUTIONS

Big Idea

The increased participation of renewable energy sources in the energy matrix, implies the development of innovative energy storage solutions to guarantee the integration of these intermittent energy sources in the energy distribution systems, it is for this reason, that energy storage is the key to the energy transition. Based on this scenario, they are developing an innovative solution, which will make it possible to take advantage of the available infrastructure at more than 33,000 vehicular natural gas filling stations in 90 countries, to store surplus renewable energy production, and to generate of electricity in a decentralized manner.



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Setor Manufacturing & Technology

Activity highlights

- Honorable mention at the Smart Contest Hiese-2018
- Finalist of the Prio Jump Start -2018

Team

Ricardo de Mello Awazu - CEO & Founder António "Dourado" Ramos - Engeneering & Development

<u>Oswaldo Batista</u> – Development Engineer <u>Tomé Baptista</u> – Development Engineer





DATA COLLECTION AND MONITORING SYSTEM FOR NATURAL AND INDUSTRIAL RESOURCES

Big Idea

Data collection and monitoring system through artificial intelligence with a focus on the efficiency of natural and industrial resources.

Activity highlights

- Winner of the Prémio H20 Inovação Águas de Gaia from Acredita Portugal Award 2020
- Finalist of the Pitch for Impact! Competition from Microsoft in the category Amorim and Microsoft – 2020
- Nominated to represent Portugal at the final of the European Startup Awards, by the European Comission – 2021

SCEMΛΙ

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Setor Manufacturing & Technology

Team

Hugo Alexandre Trindade – CEO Rodolfo Caramez – Comercial & Sales Filipe Gomes – Instalation & Maintenance João Loureiro – Communication Systems & Networks Paulo Silva – Automation & Al Sérgio Correia – Technology Development





SUSTAINABLE ENERGY GENERATION

Big Idea

Development and exploration of energy generation systems based in biomass, with a proprietary cogeneration technology.

SCIVEN

Setor Manufacturing & Technology

Team Eduardo Machado Costa - CEO Jorge André



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Company	Solutions	Resources

Contactus

UNLEASH THE POWER OF DATA TO CREATE

SCUBIC innovative smart platform helps water utilities to create real-time insights to meet sustainability goals while optimizing operations and reducing costs

INTELLIGENT PLATAFORM TO HELP WATER AND SANITATION ENTITIES

Big Idea

SCUBIC was established in August 2017 in Aveiro, Portugal with the mission of developing intelligent platforms (business intelligence) to help water and sanitation entities in the daily management of their operations. SCUBIC intelligent platform integrates network data in real time, analyzing it with artificial intelligence techniques to autonomously make decisions and dynamically control equipment. This allows you to evaluate the impact of thousands of scenarios and constantly search for the most efficient strategy to guarantee water supply, optimize your processes, reduce energy consumption, CO2 emissions, and increase network security.





Setor Manufacturing & Technology

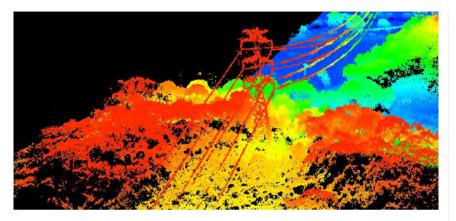
Activity highlights

- Born From Knowledge Award Agência Nacional de Inovação
- Rock in Rio Innovation Week Award
- Acredita Portugal Award H2O Inovação Águas de Gaia
- WEX Global Award Innovation in operations
- BlueRlo Award
- Empreende Award + Noroeste Empreendedor

Team

Bruno Abreu - CEO Miguel Oliveira - COO <u>Gil Campos</u> - CTO.





INNOVATIVE & EFFICIENT AERIAL SOLUTIONS

Big Idea

SkyPowerLines is a Portuguese startup that resulted from the softlanding process by the Brazilian Novarum Sky. It provides a scalable service of detailed inspection and 3D mapping of transmission and distribution lines through an innovative system for collecting and high-performance processing images and data, using a small and long-range drone with a 100% automated flight plan and flight, replacing with benefits the techniques of patrolling on the ground, the use of helicopters and large drones with LiDAR technology. Easy to use, integrated with IoT technologies, the Drone can be operated by the customer, partner Drone operator or by the SkyPowerLines pilot team.



Setor Manufacturing & Technology

Team

João Marcelo Corrêa - Founder & CEO Mario Azeredo - COO João Marcos Castro Soares - Founder & Advisor Juliano Grigulo - Founder & Software Developer





CLEANING SATELLITES WITH INFLITABLE DRAG DEVICES ONE BY ONE

Big Idea

Space is becoming increasingly congested with debris and defunct satellites, leading to dangerous levels of space junk. New regulations are now being put in place to address this growing problem. Spaceo is committed to addressing this issue by focusing on clean space solutions and the removal of spacecraft after the end of their operational life. We are currently in the process of developing an inflatable drag device designed to significantly accelerate satellite deorbiting, enhancing the pace of orbit cleaning by up to 10 times. In addition to our deep technical expertise, we also provide engineering services to the European Space Agency in various technological fields, leveraging the key capabilities of our team and our cutting-edge technology

SPACEO

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Setor Manufacturing & Technology

Activity highlights ESA BIC Portugal

Team <u>João Pedro Loureiro</u> - CEO.



Produtos & Serviços – marca WESCAN



Horizontal





PhotoStation

NIZ SCAN

Vertical

DIGITAL STONE ECOSYSTEM

Big Idea

Modelo

STONIFY is a digital platform aimed at professionals in the natural stone industrial sector, which aggregates information on production and commercial processes through capturing the finished products in a digital object, allowing its users to optimize processes and explore new markets more efficiently, ensuring the traceability and measuring sustainability of their products. We develop our solutions with an important collaboration with key partners in the industry and we believe that digital transformation of the natural stone sector, combined with transparent access to information, is a fundamental pillar for its economic sustainability.



DIGITAL STONE ECOSYSTEM



Setor Manufacturing & Technology

Team João Vital - CEO <u>Rui Almeida</u> - COO <u>Adriano Coelho</u> - CTO



TRANSFORMING AGRO-INDUSTRIAL RESIDUES INTO ECO-FRIENDLY BIOSURFACTANTS, WITH SEVERAL APPLICATIONS, SUCH AS COSMETICS PRODUCTS.

Big Idea

SurfACT is dedicated to the production of microbial surfactants, MELs, from renewable resources and to the development of eco-friendly products. These molecules are produced through fermentation processes using yeasts and can replace synthetic surfactants in the most diverse applications, from cosmetics to agriculture. The microbial surfactant produced by SurfACT has a high performance in reducing surface tension and presents diverse bioactivities, such as antimicrobial, moisturizing and antioxidant activity. Besides being produced sustainably, this unique molecule has high environmental compatibility, presenting a low toxicity and a high biodegradability.



Setor

Manufacturing & Technology

Activity highlights

2023: 2023: Winners of the BlueBioValue Ideation 2023 program

Team

Nuno Faria – gerente e co-fundador; Miguel Nascimento – co-fundador; Frederico Ferreira – co-fundador; Joana Almeida – co-fundador.





ADVANCED TECHNIQUES OF SIGNAL EMISSION

Big Idea

In recent times, there have been several reports of Unmanned Aerial Vehicles (UAVs) incidents involving aircraft in the airports or airfields. With the mobile system for immobilizing and diverting unauthorized UAVs, it is possible to protect the intrusion of unauthorized UAVs (commercial and custom-made), ground, air and water vehicles in restricted areas, e.g. airports, military areas, condominiums and occasional situations of public events or areas where it is necessary to ensure public safety. Since it is a mobile system, it can be easily and quickly adapted to the areas to be protected. This system minimizes interference with other systems and, on the other hand, implements advanced techniques of signal emission with high energy efficiency, minimizing the environmental footprint. The modular system was designed based on its ease of transport and handling by defense forces (military and public security).



Setor Manufacturing & Technology

Activity highlights

Silver Medal (world's top 100) – China International College Students' "Internet +" Innovation & Entrepreneurship Competition

Team

Renato Ferreira – Jamming & Beamforming Specialist and Network Developer João Gaspar – Spoofing Specialist and Software Developer Pedro Sebastião – Technical & Innovation and International Commerce Nuno Souto – Specialist in transmission & analysis of radio telecommunications





DRONE DEMOCRATIZATION FORESTRY AND AGRICULTURE

Big Idea

Terrafarmers is an innovative company in the field of ecological restoration, specializing in drone technology for reforestation and ecosystem regeneration. Focused on sustainability and accelerating the agroecological transition, it offers advanced solutions for recovering degraded areas. Utilizing pioneering techniques such as aerial seeding and drones, Terrafarmers promotes the growth of natural habitats and increased biodiversity. Committed to environmental conservation, Terrafarmers combines technological innovation with regenerative practices, aiming for a lasting positive impact on the planet.



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Setor Manufacturing & Technology

Team

<u>Ivo Pimentel</u> – Co-Founder & CEO: <u>António Dário Ramos</u> – Co-Founder & COO; <u>Teresa Fidalgo Fonseca</u> – Co-Founder & CSO.





Bem-vindo ao mundo das soluções naturais.

> OUEM SOMOS PROJETOS PRÉMIOS PARCEIROS



ALWAYS ON! ALWAYS NATURE!

Big Idea

Tree Flowers Solutions is a company dedicated to the research and development, production and commercial exploitation of natural preservatives for the agri-food industry and in particular the beverage industry, namely the wine industry and its derivatives. The company aims to place itself at the forefront of the sector through distinctive growth, distinguishing itself from competitors through the sustained development of its products. At Tree Flowers Solutions they believe that what comes from nature is always better Because it is more perfect, because it has more quality, because it is healthier and almost always because it is more effective Therefore, everything they do want to be born in nature because that is the best path towards maximum quality.



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Setor Manufacturing & Technology

Activity highlights

- Entrepreneuship and Innovation Award CA 2019
- BfK Awards 2019
- ANI recognition in I&D

Team

João Gonçalves - CEO





AUTOMATION SYSTEMS

Big Idea

The Trigger.Systems platform developed by Rigger enables remote control use of water with savings of 45% in consumption, which is particularly relevant for the agricultural sector and companies who manage large green spaces. The approximately 2,000 irrigation systems that are currently already being controlled by Trigger.Systems, belonging to clients such as the City Councils of Lisbon, Porto and Oeiras, the Calouste Gulbenkian Foundation and the Sovena Group, are the stepping stone for the goal of 30,000 systems set by Rigger for the next 12 months.



Setor AgroTech

Team <u>Francisco Manso</u> - Founder





SMART SOLUTIONS FOR DIGITAL AND SUSTAINABLE INDUSTRIES / DETECTION + SUPERVISION + CONTROL

Big Idea

TWEVO is a tech company providing AI-boosted video solutions, where 24/7 'smart eyes' complement and expand human supervision & control of industrial processes in the factory floor. Our mission at TWEVO is to help industry boost its productivity and sustainability, avoiding unnecessary raw material waste and energy loss caused by avoidable breakdowns, and improve the industrial 5D (Dull, Dirty, Dangerous, Difficult and Dear) work conditions.



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Setor Manufacturing & Technology

Activity highlights

- Carnegie Mellon InRes Fellowship Award
- EU H2020 SME Instrument
- Lanzadera 2023 Growth

Team

Mónica Figueiredo - CEO Carlos Ribeiro - CTO





KNOW TO CHANGE

Big Idea

Wakaru® is a technology-based company, focused on developing solutions for the management and analysis of complex events in real time; the creation of 100% digital customer experience ecosystems; software development services or tailor-made integration, innovation and R&D and auditing and consulting in management systems and information technologies. We leverage our innovation capacity to develop new products with an SAP® consulting practice specialized in customer and asset management, supported by SAP® vertical systems: S/4HANA for Utilities, CRM and Digital Supply Chain.

Setor

Manufacturing & Technology



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Activity highlights

- ADENE Portuguese Energy Agency, within the scope of the AQUA + prizes "Technologies for monitoring and controlling water use: TECH AQUA + Network"
- Get in the ring Wakaru® with the Water Wise System® was one of the 20 startups with the most promising solutions to solve the challenges of the 21st century selected for the Get in the Ring Lisboa competition.

Team

Vitor Prisca – CEO Carlos Oliveira – Head of Business Development Paulo Esteves – Head of Innovation and R&D Sérgio Pinto – Head of Operations João Mugeiro – Head of Utilities Center of Excellence Pedro Cascalheira – Head of Marketing and Communication, Brand Manager



WINDCREDIBLE	Products	Technology	About Us	Contact Us	Resources	Cookie Policy (EU)	Login	Q	in	
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Revolutionary Urban Wind Turbine

Windcredible is tackling the need for decentralized energy generation in urban environment using the wind energy. We want to democratize the wind generation with a specialized unique wind turbine for urban environment.

ONE WIND TURBINE IN EVERY ROOFTOP

Big Idea

Windcredible is focused on the development and production of Vertical Axis Wind Turbines, a renewable energy technology that generates electricity from wind. Their patented design has several key advantages over traditional wind turbines, including their ability to generate electricity efficiently, they are compatibility with urban environments, and they are suitability for integration into smart grids. One key advantage is being a source of distributed energy, with low operating costs and minimal maintenance requirements. This makes them a cost-effective option for customers, especially when compared to traditional fossil fuel-based energy sources.

Setor

Manufacturing & Technology





Activity highlights

- Climate LaunchPad 2022 Global Semi-Finalist
- BluAct Matosinhos 2022 3rd place
- Road 2 WebSummit 2022 Best Bootcamp and Conference Performance
- Clean Future 2023 1st Construction Award + 1st place general
- Prio Jump-Start 2023 Finalist
- Triggers program 2023 3rd place
- ELÉTRICO PITCH 2023 1st place
- H2O Sustainability 2023 2nd place
- Digital with purpose Global Summit 2023 Start-up Pitch Competition – 2nd place

Team

Filipe Fernandes – CEO António Santos – COO Nelson Batista – CFO Marvim Fernandes – CPO Diogo Santos – Financial Analyst João Trindade – Sales Manager.





A GAME CHANGER ON YOUR CAT'S HYGIENE

Big Idea

Development and commercialisation of innovative products in pets sector, with its current focus on an innovative and patented (Europe and USA) cat litter box. Development of innovative and patentable Pet Business market products for commercialization.



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Setor Marketplaces

Team <u>Dúnio Couto</u> - CEO & Founder

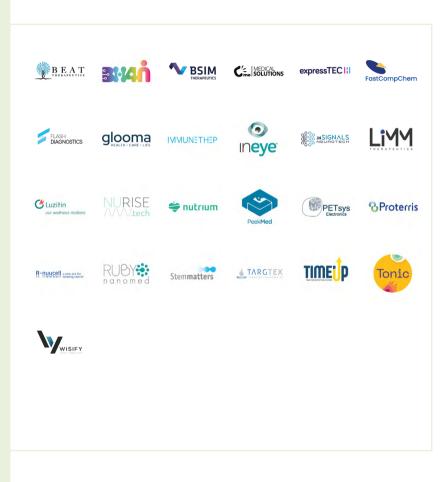


Portefólio

Therapeutics & Health Tech











REDEFINING THE FIGHT AGAINST AGGRESSIVE CANCERS WITH INNOVATIVE THERAPIES

Big Idea

BEAT Therapeutics is a biotech company founded in 2023 with an unwavering commitment to transforming cancer treatment. We are dedicated to developing innovative therapies to fight aggressive cancers characterized by treatment resistance and limited effective therapeutic options. Our lead drug candidate targets pancreatic cancer as a clinical priority and, is a first-in-class small molecule that inhibits a crucial pathway in the DNA repair of cancer cells, demonstrating high therapeutic efficacy in preclinical assays.





Setor Therapeutics & Health Tech

Activity highlights

- Young Entrepreneur Award 2023, ANJE
- 1st place iUP25k and UI.CAN competition
- 1st place Startup Olé pitch competition (Bio/pharma tech category)
- 2nd place EIT Health InnoStars Grand Final

Team

<u>Ângela Carvalho</u> - Co-founder & CEO <u>Hugo Prazeres</u> - Co-founder & CBDO





IS DEVELOPING NEXT-GENERATION SOLUTIONS FOR SKIN-INTERACTING MEDICAL DEVICES THAT IMPROVE HEALTH AND QUALITY OF LIFE

Big Idea

BestHealth4U is developing next-generation solutions for skin-interacting medical devices that improve health and quality of life, maintaining the skin health by using sustainable biomaterials.

Setor

Therapeutics & Health Tech



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Activity highlights

- "Inovação Produtiva" COVID-19, 2020;
- Portugal 2020 Research & Innovation COVID-19, 2020;
- Portugal 2020 Entrepreneurship R&D "I&D Empresarial: Sistemas de Incentivos à Investi-gação e Desenvolvimento Tecnológico", 2021).
- Women Entrepreneurship Award, 2021
- BPI Prémio Empreendedor, 2021
- PRR Health from Portugal, 2023

Team

Sónia Ferreira - CEO Nelson Oliveira - CTO Hamilton Feijó - Finance Analyst Ricardo Teixeira Sousa - COO





INNOVATIVE MEDICINE FOR TRANSTHYRETIN (TTR) RARE DISEASES

Big Idea

BSIM Therapeutics is an academic spinoff founded in 2011 as a result of scientific research conducted at the University of Coimbra, in collaboration with the University of Leeds, in the United Kingdom. Its mission is to work every day to become a global benchmark in the discovery and development of innovative medicines for the treatment of rare neurodegenerative diseases, focusing particularly on transthyretin-mediated amyloidosis. It contributes to the health and well-being of all patients with ATTR, developing medicines for as yet untreated clinical manifestations, as well as alternative treatments that offer a better cost-benefit ratio compared to those already available on the market.





Setor Therapeutics

Activity highlights

2013 - Building Global Innovators - Life Sciences Track (semi-finalista runner-up)

Team <u>Rui Brito</u> – CEO <u>Carlos Simões</u> – CTO





INNOVATIVE COUGH-MONITORING WEARABLE DEVICE

Big Idea

C-mo Medical Solutions is an award-winning Digital Health start-up that develops solutions for the diagnosis and management of cough-incident medical conditions. The company's mission is to unravel the clinical potential of cough assessment and solve the bold unmet medical need associated with the management of chronic cough. The company was founded by Diogo Tecelão, Miguel Andrade, Filipe Valadas, Alexandra Lopes, Sara Lobo, and Nuno Neuparth, thus combining a wealth of knowledge on digital health, business development, and respiratory medicine.

Setor

Digital Health





Activity highlights

- EIT Health InnoStars Headstart 2020
- Altice International Innovation Award 2020
- Born from Knowledge Award from the National Innovation Agency
- Porto Business School Award from i3S Health Innovation Prize 2020
- Life Enables 2019 by Takeda
- NOVA Idea Competition 2019
- Winner of the 10th Edition Almada Empreendedorismo Award (2021).

Team

Diogo Tecelão - Co Founder & CEO Miguel Andrade - Co Founder & CTO Sara Lobo - Co Founder & CCO Filipe Valadas - Co Founder Alexandra Lopes - Co Founder Nuno Neuroparth - Co Founder





RNA BIOMARKER-BASED DIAGNOSTICS

Big Idea

expressTec is a biotech startup company founded by two women and a spin-off from the University of Algarve. Their vision is to provide patients with easy access to accurate personalized cancer therapy. To achieve this, they are developing RNA-based approaches to revolutionize clinical testing by accurately and efficiently selecting cancer patients for targeted therapies. Their innovative approach will help to optimize treatment outcomes, reduce side effects, and ultimately improve the quality of life for cancer patients. Their mission is to transform cancer care through cutting-edge technology focused on patient-centred solutions.

expressTEC |||



Setor Therapeutics & Health Tech

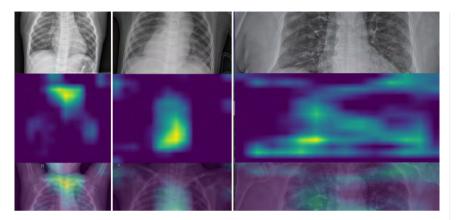
Activity highlights

- Women TechEU 2023, Women in Tech Algarve – 1st place Pitch Competition
- Altice International Innovation Award – Startup winner
- SantanderX University Portugal 2023 – winner

Team

<u>Ana-Teresa Maia</u> – CEO <u>Joana Xavier</u> – CTO.





AUTOMATING MEDICAL IMAGING DIAGNOSIS THROUGH COMPUTER GRAPHICS, ARTIFICIAL INTELLIGENCE AND "COMPUTER VISION"

Big Idea

FastCompChem is a startup working at the intersection of quantum chemistry, computer graphics, computer vision and artificial intelligence to provide state-of-the-art solutions in medical diagnosis and drug discovery. In the field of medical diagnosis, FastCompChem is teaming with a renowned medical research institution in Belgium, to develop advanced automated diagnosis and prognosis tools for lung diseases. Starting from a baseline diagnosis, the system will indicate the expected outcomes while providing clinicians with information on past treatments. The technology will provide medical professionals with a systematic and consistent way of interpreting imagiology data.





Setor Therapeutics & Health Tech

Team

<u>Pedro Lopes</u> – Chief Scientific Officer <u>Sérgio Dias</u> – Chief Technology Officer <u>Vitor Crespo</u> – Board Advisor





FLASH DELIVERS RAPID, ON-SITE DETECTION OF ANTIBIOTIC-RESISTANT BACTERIA IN UNDER 1 HOUR, EMPOWERING FASTER, MORE ACCURATE DIAGNOSTICS FOR AMR.

Big Idea

Flash is a biotechnology company that develops fast and affordable solutions for diagnosing multidrug-resistant bacteria. Our flagship product, the Bactometer, uses magnetic sensor technology to identify pathogens and antibiotic resistance in under one hour. This innovation enables accurate point-of-need diagnostics, speeding up treatments and helping to combat Antimicrobial Resistance (AMR), one of the biggest threats to global health. With Flash, the future of diagnostics is fast, effective, and accessible.



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Setor Therapeutics & Health Tech

Activity highlights

- 1st Place eAwards NTT data Portugal 2022
- 2nd Place EIT Health Innovation Competition

Team

Diogo Caetano - CEO; Ruben Afonso, CTO; Cátia Caneiras - CSO; Liliana Coroas - Pre-Award.





WANTS TO REVOLUTIONIZE BREAST CANCER PREVENTION

Big Idea

Glooma is a Med Tech startup, based in Braga, which wants to revolutionize breast cancer prevention. With a well-defined mission to increase the percentage of cancers that are detected at an early stage, the startup created a sensory glove that with machine learning algorithms can simplify the interpretation of results of breast self-exam.

Setor

Therapeutics & Health Tech

Team

<u>Francisco Nogueira</u> - CEO <u>Frederico Stock</u> - COO/CFO <u>Guilherme Stock</u> - CIO

glooma HEALTH · CARE · LIFE

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Activity highlights

- Winner from Digital Health Summit Madeira Award by H-Innova Health Innovation Hub,
- Get in the Ring by Vodafone Power Labs,
- Rise for Impact by Casa do Impacto, 2nd place
- Stem4Health 7.0 by Bayer Portugal, Best Digital Transformation Idea – 2021
- Portugal Digital Awards by IDC Portugal and Axian Portugal,
- Altice International Innovation Award by Altice,
- H-Innova Health Innovation Award by H-Innova Health Innovation Hub,
- Top 4 at the Hintt Award by Glintt, WSA in the category Health Well-Being by APDC (2021)
- Top 10 Nova Startup Competition by Nova School of Business and Economics,
- Forward Pre-Acceleration Program by CTIE Católica-Lisbon School of Business and Economics





FOR A SAFER TOMORROW

Big Idea

Immunethep has developed an anti-bacterial immunotherapy based on the discovery of a virulence mechanism shared by a set of different pathogenic bacteria. It discovered that a single molecule (extracellular protein), which is excreted by the pathogenic bacteria, is able to completely shut down the host immune system, letting the bacteria thrive and causing severe infections. Thus, by neutralising this molecule it can induce protection. By addressing an extracellular virulence factor that is highly conserved in the different bacteria, the company's anti-bacterial immunotherapy elicits protective antibodies against all the serotypes of the referred bacterial pathogens. It will, thus, also prevent the emergence of strains which are not addressed by current vaccines and which only address structural epitopes.

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Setor Therapeutics

Team

Bruno Santos - CEO & Co-Founder Pedro Madureira - CSO & Co-Founder





FOCUSED ON TREATING EYE DISEASES

Big Idea

INEYE PHARMA is a start-up focused on treating eye diseases. It was founded in 2017, by two researchers from the University of Coimbra, with the aim of transferring to the market the technology developed during the doctorate of one of the co-founders. The technology, already patented in the USA and in other countries, allows the administration of drugs in the eye for several months in a controlled manner, avoiding the use of drops, which improves patient compliance to therapy and drug effectiveness. The team has already managed to raise \notin 500K, between scientific projects, prizes, and investments, and is now looking for an investment round of \notin 500K to start clinical trials in 2024.



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Setor Therapeutics & Health Tech

Activity highlights

- Arrisca C 1st place
- EIT Health Innostars 1st place
- EIT Health Headstart 3rd place
- Innov C 1st place

Team

Marcos Mariz - Co-Founder & CEO Paula Ferreira - Co-Founder & CTO





DEVELOPING INNOVATIVE SOLUTIONS TO IMPROVE THERAPIES AND THE WELL-BEING OF PATIENTS

Big Idea

inSignals Neurotech is a spin-off from the University of Porto, focused on developing innovative solutions to improve therapies and the well-being of patients with movement disorders. Founded by INESC TEC, Prof. João Paulo Cunha and Frontier IP Group, the company is developing iHandU, a disruptive solution to quantify muscle rigidity. The goal is to reduce variability in symptom assessment, support doctors in clinical decisions and therapy personalisation and empowering patients to manage their disease. Our mission is to drive technological advancement in neurology and make a significant impact on patients' quality of life.

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Therapeutics & Health Tech



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- i3S-Hovione Capital Innovation Prize First Place
- EIT Health Start-ups Meet Pharma Second Place
- Recognition as EIT Health "Rising Star company"
- The Spinoff Prize Nature Research Award in partnership with Merck honorable mention as "Ones to Watch 2020"
- Award in the category "Accelerator" from the program Startup Generation do RESOLVE-HEALTH by i3S
- Finalist from the program "X-linker: Healthtech for Pharma" by 5-HT Digital Hub- Chemistry & Health
- Award "Winner of the Best Paper Award" with a scientific article published in the IEEE Melecon Magazine 2022

Team

<u>Sara Reis</u> – Diretora-Geral João Paulo Cunha – Scientific Chief Advisor <u>Patrícia Lopes</u>- Product Owner





DECODING THE LANGUAGE OF THE NEUROIMMUNE CROSS-TALK

Big Idea

LiMM Therapeutics is a biopharmaceutical company harnessing the molecular crosstalk between neuronal and innate lymphoid cells (ILCs) within peripheral tissues. By decoding the language of the neuro-immune crosstalk, we are developing first-in-class therapeutic products – NRILs: neuronal reprogrammers of innate lymphocytes – to preserve health and treat inflammatory and metabolic diseases and cancer. We are bridging neural sensing and immunology discoveries to unlock therapeutic solutions for the benefit of patients.

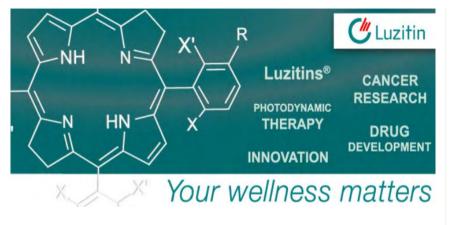




Setor Therapeutics

Team David Braga Malta – Founder Henrique Veiga-Fernandes – Founder





YOUR WELLNESS MATTERS

Big Idea

A game-changing new generation of photosensitizers (Redaporfin) in the Oncology field, which can bring photodynamic therapy (PDT) into routine daily practice for the targeted therapy of solid tumours.

Cuzitin our wellness matters



Setor Therapeutics

Team

<u>Sérgio Simões</u> – Chairman & CEO <u>Cláudia Silva</u> – COO/Deputy CEO <u>Luis Almeida</u> – Chief Medical Officer <u>Tobias Silva</u> – Business Development





HELPING DOCTORS BETTER TARGET THE CANCER, PROTECTING PATIENTS FROM UNNECESSARY RADIATION

Big Idea

NU-RISE is driving the next-generation of radiotherapy by empowering doctors "to see while treating". NU-RISE provides real-time patient dose tracking for adaptive radiotherapy helping doctors to deliver safer and accurate radiation therapy in less treatment sessions. By monitoring in real-time the level of radiation being delivered near the tumor and surrounding organs at risk and combining this valuable data with NU-RISE's adaptive software, it's possible to perform treatment adjustments every time a deviation occurs. Doctors can better target the cancer while protecting patients from unnecessary radiation and avoiding severe secondary effects. It's an evolution for cancer treatment—faster, personalized, and safer cancer treatments.



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Therapeutics & Health Tech

Activity highlights

- Eit Health Bridgehead Global, 2020
- Maze X accelerator, 2020
- Born From Knowledge Prize ANI, 2019
- Eit Health Headstart, 2019

Team

<u>Luis Moutinho</u> – CEO <u>Joana Melo</u> – COO





MAKING THE WORLD HEALTHIER BY IMPROVING THE RELATIONSHIP PEOPLE HAVE WITH NUTRITION

Big Idea

Nutrium is a company with the mission of making the world healthier by improving the relationship people have with nutrition, and to this end has developed two highly complementary business models: a SaaS for Nutritionists and a wellness service for companies. The first vertical, Nutrium SaaS, is a tool that Nutritionists use to holistically manage their work, their patients, and their relationship with those patients. The second vertical, Nutrium Care, is the application of this network of nutritionists to promote wellness in companies, helping their employees stay healthier and improve their mental and physical performance.



Setor Digital Health

Team

André Santos - CEO & Co-Founder Pedro Carneiro - CTO & Co-Founder Pedro Maia - CFO José Alves - VP of Growth Diogo Martins - Head of Engineering Manuela Abreu - Head of Nutrition Pedro Bacelar - Head of Operations





AI-BASED PLANNING AND SIMULATION FOR ORTHOPEDIC SURGERY

Big Idea

Implant Manufacturers' inventory consigned to each hospital is a major problem, generating huge costs annually. A lot of the inventory is excessive, much of the items will become obsolete before use, costing them an average of +\$300M every year, and corresponding to a significant environmental impact as mostly composed of polyethylene. PeekMed® is an Al-based planning and simulation system for orthopedic surgery, that allows surgeons to automatically plan the procedure using the patient's X-ray or CT scans, without the need of an engineer, and therefore better treat their patients, improving outcomes, while helping with inventory management. PeekMed is MDR certified and FDA cleared.



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Setor Digital Health

Team João Pedro Ribeiro - CEO Sara Silva - COO Jaime Campos - CTO





NEXT GENERATION PET - EARLY CANCER DETETCTION

Big Idea

They develop, produce and sell next generation PET Detector Modules and complete PET readout systems for PET scanners (high resolution and sensitivity, low radiation dose, enabling early cancer detection) and other applications. PET – Positron Emission Tomography is the medical imaging modality of reference in cancer detection. PET images are made with PET scanners. PET detector cost represents 30-35% of a PET scanner sales price ($1M \in$).



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Activity highlights

- May 2023 PETsys Electronics was distiguished by CERN with the very exclusive CMS Industrial Award.
- September 2022 Pre-series production of a PETsys TOFPET2 ASIC based PET Scanner, started in China by a PETsys customer.
- March 2021 PETsys Electronics delivered it's first sale to NASA.
- March 2020 PETsys is the leader of a research consortium to develop an application of PETsys TOF-PET for Proton Therapy.

Team

<u>João Varela</u> – President <u>Vasco Varela</u> – CEo & Board Member <u>Stefaan Tavernier</u> - Board Member <u>Pierre Jarron</u> - Board Member





THE GLOBAL LEADER IN CARBON MONOXIDE THERAPEUTIC

Big Idea

Proterris is a clinical development stage company focused on therapeutic applications of low-dose carbon monoxide. Leveraging carbon monoxide's (CO) demonstrated anti-fibrotic, anti-inflammatory and cytoprotective properties, Proterris initially focused on developing CO therapies for delayed graft function (DGF) in renal transplant recipients and idiopathic pulmonary fibrosis (IPF). Other indications (pulmonary arterial hypertension and acute respiratory distress syndrome) are also being developed by the National Institute of Health (NIH). In short, CO has enormous potential to significantly impact the lives of millions of patients suffering from a wide range of acute and chronic diseases.

Proterris

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Setor Therapeutics

Team

Jeffrey Wager, M.D., Chairman & CEO Augustine Choi, M.D., Scientific Co-Founder



Product

'Ru-Drug' - efficient against Triple Negative Breast Cancer, the most metastatic breast cancer (28% survival rate in 5 years)



Encapsulated for better accumulation in the tumour

Proof of Concept

Antimetastatic Reduction of ~30% lung metastases after 6 treatments!



projects:

iournals.

MSc. Thesis

M. Helena Garcia, PhD Andreia Valente, PhD Founder & Board Member Founder & Board Member PI >20 national and Prized as Young

international research Investigator by: - Fundação para a Ciência e Supervised 27 PhD and Tccnologia (2013, 2017) - Royal Society of Authored over 140 Chemistry (2016) scientific articles and - Fulbright (2015) - 2nd European Conference book chapters in peerreviewed international on Smart Inorganic Polymers (2015)

Team



Technology

Coordinator

Transfer Office

Jorge Maia Alves Board Member Advisory Board FCUL's President of FCUL's

the Innovation and Entrepreneurship Commission



AN FEFICIENT DRUG TO SOLVE THE PROBLEM OF METASTASES ASSOCIATED TO AGRESSIVE CANCERS. THE MAIN CAUSE OF **CANCER DEATH**

Big Idea

R-nuucell is a spin-off of Faculdade de Ciências. Universidade de Lisboa. Its mission is to develop innovative chemotherapeutics to address unmet clinical needs, namely, to treat metastatic cancers. Its lead drug, 'Ru-Drug', with a granted international patent, envisages the treatment of the Triple Negative Breast Cancer (TNBC) the most aggressive of all breast cancers, without cure, with a survival rate of 28% in 5 years. Its most recent in vivo studies in mice with TNBC, envisaging to consolidate the proof of concept, show that 6 treatments with our nontoxic innovative drug already cause the reduction of lung metastases in ~30%.

a new era for treating cancer

Setor Therapeutics & Health Tech

Activity highlights

- Scholarship by the programme "Fulbright grant for Portuguese Scholars and Researchers".
- Private Investment from "Prodigy Bubble" beween 2017-2020 to financial support to test in vivo and international patent.
- nnoStars Awards, European Start-ups, Boost Program, 2021 (Granted)
- European Innovation Council Women TechEU, 2022 (Granted)

Team

Andreia Valente - Co-Founder & Board menber & Scientific Board Helena Garcia - Co-Founder & Board Member & Scientific Board Francisco Simões Rodrigues - General Manager Rita Tomé Rocha - Advisory Board

Jorge Maia Alves - Board Member





HaPILLness - RDEFINING ORAL DOSING IN PRECLINICAL TESTING

Big Idea

RDfine is an academic spin-off from the University of Coimbra and the Polytechnic Institute of Coimbra, founded in july 2023. Located in Coimbra at the Instituto Pedro Nunes (IPN) Incubator, the company is dedicated to developing innovative solutions and products essential for R&D+i activities that promote animal welfare in experimental settings, with the goal of redefining the preclinical research process for both animal and human health. RDfine is steadfastly committed to creating sustainable solutions that positively impact human, animal, and environmental health, enhancing the quality of life for all in a global framework – One Health.



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Activity highlights

- 2023: 1st place Regional Business Idea Competition of the Região of Coimbra: Empreende+ Program;
- 2023: 1st place Polieempreende Regional Competition, Entrepreneurial Vocation Projects;
- 2024: European Patent Granting.

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Team

<u>Sofia Viana</u> – Co-founder, CEO & CSO; <u>Flávio Reis</u> – Co-founder, CSA & CAO; <u>Sara Nunes</u> – Co-founder, COO;





RING FOR SIMULTANEOUS MASAGE AND ELECTROTHERAPY

Big Idea

The RISIMET (RIng for SImultaneous Massage and ElectroTherapy) method was created and developed by the physiotherapist Joaquim Paulo Fonseca and collaborators and consists in the simultaneous execution of two of the most used techniques in the field of physiotherapy – manual massage and low frequency electrotherapy. The innovative and exclusive character of the RISIMET Method and Device provides numerous application opportunities in various areas – musculoskeletal, neurological, traumatological, dermofunctional.O carácter inovador e exclusivo do Método e Dispositivo RISIMET confere inúmeras oportunidades de aplicação em várias áreas – músculo-esquelética, neurológica, traumatologia, dermatofuncional.

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Therapeutics & Health Tech



Activity highlights

 Winner of the 2nd Program NEWTON 4.0 (Edition 2020-2021). NEWTON 4.0 is an open innovation program promoted by RIERC - Network of Business Incubators in the Centre Region, in partnership with Tourism Centro Portugal and funded by Tourism de Portugal IP. It aims to stimulate innovation and entrepreneurship in the tourism sector of the central Region, through the creation of pilot projects involving startups to solve real problems of challengers/players in the sector.

Team

<u>Joaquim Paulo Fonseca</u> - CEO <u>Constança Fonseca</u> - COO





NON-INVASIVE CANCER PROGRESSION MONITORING:LIQUID BIOPSY AT YOUR HANDS

Big Idea

RUBYnanomed was founded in 2018 as a spin-off of INL and aims to bring lab discoveries to the clinical market. RUBYnanomed has developed the RUBYchipTM: a microfluidicbased, liquid biopsy device for isolating all types of CTCs, while enabling the analysis of their phenotypic, genetic and functional characteristics, facilitating unprecedently frequent monitoring of cancer progression in a minimally invasive, cost-efficient way. RUBYchipTM enables oncologists to detect and analyse the evolution of cancer subtype and therapeutic resistance mechanisms in each patient, providing personalised therapy insights to treat their patients.





Setor Therapeutics & Health Tech

Activity highlights

- Exame de Informática Award 2022
- European Innovation Council Women Innovators Prize, 2021
- Elevator Pitch Competition (EPiC), First prize - health technologies. Organised by Hong Kong Science and Technology Parks Corporation (HKSTP), Hong Kong, 2020
- Industry Award, INL, PT, 2020
- IPA4SME, European Commission for Seal of Excellence projects in EIC funding call, PT/EU, 2020

Team

Lorena Diéguez – CEO Sara Abalde-Cela – CTO Paulina Piairo – COO





OFFERS A COMPREHENSIVE RANGE OF SERVICES FOR DEVELOPING TISSUE-ENGINEERED CONSTRUCTS, CELL-BASED THERAPIES AND BIOLOGICS

Big Idea

Stemmatters is a leading contract development and manufacturing organization (CDMO). Its domain of expertise lies within Regenerative Medicine, for which we offer a comprehensive range of services for developing tissue-engineered constructs, cell-based therapies and biologics. As vertically integrated company, Stemmatters operates seamlessly across all stages of product development, from exploratory R&D to cGMP production and batch release. Stemmatters offers an innovative biomaterial platform to support formulation of advanced therapies for multiple indications, enabling our partners to deliver cutting-edge solutions to unmet medical needs.



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Setor Contract Research and Manufacturing

Team <u>Rui Amandi Sousa</u> - CEO





About us

TARGETED THERAPEUTICS

Big Idea

TargTex is a drug development company focused on developing clinical candidates for different therapeutic indications. The company's most advanced product is a therapy for Glioblastoma Multiforme (GBM), the most aggressive type of brain tumor with high lethality and considered an unmet medical need. This product is based on a natural product with a specific formulation that already demonstrated high efficacy in pre-clinical animal models of the disease.





Setor Therapeutics

Destaque

- The best of 2019 in Technological Portugal" from Exame Informática magazine, honourable mention in the Software category
- Patent: WO/2019/054891 TRPV2 Antagonists

Team

João Seixas – CEO Pedro Cal – COO Gonçalo Bernardes – Scientific Director





THE ONLY CONTINUOUS MONITORING DEVICE FOR URINARY INFECTIONS

Big Idea

TIMEUP, Lda is a spin-off of the University of Coimbra (UC) and the Polytechnic Institute of Coimbra, created in 2023 by 5 researchers in the areas of microbiology and biomaterials, who since 2018 have been developing an innovative diagnostic device, capable of monitoring the urine of catheterized patients for several weeks. At the moment the company already has a functional prototype tested in the laboratory to detect the bacteria responsible for more than 80% of urinary infections and in 2024 the prototype will be optimized to monitor more pathogens. Later this year, the UC will submit the patent for the technology, and a licensing agreement with TIMEUP, Lda is already being prepared for its commercial exploitation.



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Therapeutics & Health Tech

Activity highlights

Before the creation of the startup they received 3 international awards to support the development of the technology TimeUp:

- Prototransfer INESPO III, 2018
- EIT Health Innostars, 2019
- Caixa Impulse, Fundação La Caixa, 2019

Team

<u>Igor Tiago</u> - Partner <u>Marcos Mariz</u> - Partner





THE PROFESSIONAL MOBILE APP OF ALL MEDICAL DOCTORS

Big Idea

Founded in 2016, Tonic App is an all-in-one medical platform that aggregates tools & content that physicians need these days to better diagnose and treat their patients. Through Tonic – app and web – doctors can access medical knowledge and clinical tools, educational content, clinical quizzes, congresses, news, Al virtual assistant, video consultation, case discussion, jobs and more. With a medical community of +123 000 physicians and growing in Spain, Portugal, Italy and France Tonic App's clients are all other healthcare stakeholders, mainly Pharma and Medtech companies, who have professional resources for physicians, but have huge barriers to reach them digitally and keep them engaged.



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Setor Digital Health

Team <u>Daniela Seixas</u> - CEO





SOLUTIONS FOR PROFESSIONALS TO IMPROVE THEIR CLIENTS' PHYSICAL PERFORMANCE AND NUTRITION

Big Idea

At Wisify, we are committed to offering unparalleled technological solutions in the field of sports and nutrition, through patented devices and software applications. Our goal is to add value and meet the needs of our customers, especially healthcare professionals, by providing products and services that: facilitate decision-making; make assessments accurate; and increase work efficiency. With cutting-edge products and a strong commitment to customer satisfaction, we believe we are the ideal choice for high-quality technological solutions in the sports and nutrition sectors.



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Therapeutics & Health Tech

Activity highlights

- National: Dispositivo para Medição de Espessura de Pregas Cutâneas, National Patent nº 1051870, Application filed: 02-07-2010, Granted.
- European: Device for measuring the thickness of skin folds, Internacional Application n° PCT/IB2010/055701, Application filed: 09-12-2010, Granted.
- American: Device for measuring the thickness of skin folds, American Application nº US9198602B2, Application filed: 09-12-2010, Granted.

Team

Tiago Andrade - CTO & Co-Founder



#AZORES DiGin ------CONVENTO ESPINHEIRO UCH **W**HiJiffy GREAT HOTELS LUGGit (m) merytu **NEWIMAGE** Missien To Escape ٦r Rom 1 SLEEP + NATURE TRIPWIX r 0 0 0 **WQTELS** YON X-PLORA - WORLD OF TRAVELLERS -





RESTAURANT MANAGEMENT AND SALES AI FORECASTING

Big Idea

At ADECI, we put Artificial Intelligence at the service of the Restaurant Industry, through a Sales Forecasting Platform that goes beyond what you store in your mind and hold in the palm of your hand. Our technology combines your historical data with external factors that influence the daily activity of your business, generating sales forecasts with an average accuracy of 92%. Created to be used by both CEOs and Unit Managers, ADECI provides a clear vision of the next 31 days, allowing you to accurately forecast your sales, optimize your orders and mise en place production, reduce food costs, increase profit and sales, and effectively manage your teams. Say goodbye to food waste and never again face staff shortages or overstaffing. By eliminating guesswork and providing crucial insights to make quick and informed decisions, ADECI empowers your management team to continuously improve your restaurant's performance. At ADECI, we make your restaurant operations predictable and profitable, helping your business thrive in the highly competitive restaurant industry.





Setor Tourist Entertainment Company

Activity highlights

Outstanding Performance 2024 Award, by Fábrica de Startups and Turismo de Portugal

Team

<u>Telmo Taipa</u> - CEO; <u>Helder Pereira</u> - CTO.





SUN BOAT - THE FIRST SUSTAINABLE BOAT TOUR OPERATOR

Big Idea

Sun + Sea = Sustainability SunBoat is the first sustainable boat tour operator. They sail in 100% ecological electrossolar powered boats, which don't produce any CO2 emissions and enable comfortable, silent and, above all, environmentally friendly tours. They consider that all forms of tourism must be ecologically responsible, as well as economically and socially sustainable, to which we add an innovative service with unique characteristics, already recognized for its superior quality. This is an ideal that they incorporate into the reality of nautical tourism in the Algarve, where they operate with tours along the west coast or up the Arade river, with Portimão as the center.



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Setor Tourist Entertainment Company

Team <u>Pedro Mestre</u> - CEO & Founder <u>Ricardo Gonzalez</u> - CMO





BOOK YOUR AZORES HOLIDAYS!

Big Idea

Azores Touch is a company created in 2016 by CEO Sérgio Cota, and is represented by a young and dynamic team. The areas of the company include rental car, tourist entertainment and the large slice that is the management of local accommodation. The purpose of this company is to provide the best possible experience for those who visit them from arrival to departure by demonstrating as much possible of what is local. Our mission is to facilitate access to all available services and activities (some of them which are exclusive!) so that people's holidays, in contact with our nature, culture, history and people are unforgettable. It's headquarters is on Terceira Island and has already expanded to Graciosa Island. In the future they intend to expand to other islands and reach a wider range of people.

AZORES

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Setor Tourist Entertainment Company

Team <u>Sérgio Cota</u> - CEO





GLUTEN-FREE FOOD PRODUCTION

Big Idea

Batarda's is a gluten-free food production company with the purpose of providing safe, healthy, and tasty gastronomic experiences on a basis of excellence for both celiacs and nonceliacs. Our production process is controlled in-house, and we have established our own distribution channels, catering to B2B, retail and large-scale distribution as well as Horeca channel.



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Setor Tourism

Team

Maria Batarda - General Manager Gonçalo Garcia - Chairman of the Board of Directors





THE KEY TO ÉVORA

Big Idea

Convento do Espinheiro Historic Hotel & Spa mission is to take a leading national and international luxury hotel. The company is committed to continuous improvement, while cherishing a true passion for service excellence and striving to exceed guests' expectations. It values its staff and, through training and by encouraging innovative ideas, it fosters professional and personal development. The company supports initiatives that contribute to the improvement of the surrounding community and environment. It aims to make work gratifying and maintain honesty and integrity in all its relationships.



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Setor Innovative Accomodation

Team

Alexandre Palma - GM Ricardo Barreto - Sales Manager Hugo Silva - Executive Chef João Mariano - F&B Manager Davide Abacate - FOM Amélia Santos - Executive Housekeeper Ricardo Banha - eCommerce & Revenue Manager Reginaldo Felizardo - Maintenance Supervisor

<u>Carla Moleiro</u> – Spa Supervisor <u>Filipa Oliveira</u> – Operational Manager





CLEANING SERVICES AND SOFTWARE FOR LOCAL ACCOMMODATION

Big Idea

All-in-one platform for managing cleaning, laundry and maintenance services for your short-term rental. Smartly schedule property care services using Artificial Intelligence and automating the booking of all services and tasks. Buy professional cleaning, laundry and linen rental services We empower cleaning, laundry, linen rental and maintenance companies for an inclusive, sustainable and digital future.



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Setor Marketplaces

Team Noelia Novella - CEO Nuno Rodrigues - CIO & Co-Founder





SO SIMPLE AND SO GOOD

Big Idea

EatTasty is the digital platform for making and delivering meals designed to streamline the selection process and improve the experience of those who enjoy eating well and on time, without having to spend too much time thinking about it. Easy to choose, simple to order. Free delivery. Freshly made lunch and dinner, delivered on time and wherever you are, from monday to friday.



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Setor Marketplaces

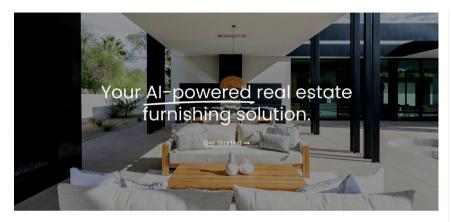
Activity highlights

- Winners of the Lisbon Challenge from Beta-i, 2016
- The hottest startups in Lisbon by Wired 2019

Team

<u>Rui Costa</u> - Co-Founder & CEO <u>Orlando Lopes</u> - Co-Founder





ONE-CLICK FURNITURE PACKAGES WITH THE WORLD'S FASTEST INTERIOR DESIGN

Big Idea

Fülhaus has just launched the world's 1st Al Interior Designer. After having built a successful business furnishing real estate for investors and operators, Fülhaus is taking the real estate market to a new level. Instant interior design that optimizes properties for the highest returns. Users can now furnish their real estate investments in seconds by simply uploading an image of their design inspiration. The fully designed furniture package is purchasable in one place from a marketplace of over 300 curated suppliers that meet the property's needs. They build with the accommodation market in mind. That's why they offer a complete turnkey solution for properties. Good design, every stay.



Setor Enterprise

Activity highlights

Skift Short-Term Rental Top 250, articles in VOGUE, The Washington Post, recent podcasts, and more

Team

Andria Santos - CEO





THE BRAND OF CHOICE FOR INDEPENDENT UPSCALE HOTELS

Big Idea

Great Hotels of the World is an international hotel representation company that offers reservation, sales and marketing services, as well as innovative technological solutions, to an exclusive portfolio of nearly 60, mostly independent, hotels and resorts worldwide. The services of GHOTW are tailored to the needs of each hotel and this personalised approach ensures that each one maintains its personality and authenticity while accessing distribution channels, leading technology and new markets. The company headquarters is in Lisbon, Portugal.



Setor Enterprise

Team

Pedro Colaço - CEO Armando Rocha - VP Development <u>Rita Alves Machado</u> - VP Sales and Marketing





DIRECT RESULTS THAT EXCEED EXPECTATIONS

Big Idea

GuestCentric is a leading provider of cloud-based digital marketing software and services that help extraordinary hoteliers promote their brand, drive direct bookings and connect with customers on all digital platforms. GuestCentric's all-in-one platform provides hotels with the only unified solution for managing their guests' online journey: award-winning, high impact websites; an integrated, easy-to-use booking engine; social media marketing and publishing tools; a GDS chain code and a channel manager to offer rooms on Amadeus, Booking.com, Expedia, Galileo, Google, Sabre, TripAdvisor and hundreds of other channels.

© guestcentric

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Activity highlights

- Adrian Awards
- AVA Digital Awards
- Davey Awards
- dotCOMM Awards
- Emerging Media Awards (EMA)
- Hermes Awards
- Horizon Interactive Awards
- Interactive Media Awards (IMA)
- Stevie Awards
- Summit International Awards
- WebAwards
- The Communicator Award

Team

Pedro Colaço - President & CEO Filipe Machaz - Vice President of Sales João Trindade - Vice President of Marketing & Product





AL-POWERED CHATBOY AND COMMUNICATION PLATFORM FOR HOTELS

Big Idea

HiJiffy was founded in 2016 with the mission of developing the most advanced conversational AI for hospitality. Seeking the perfect connection between hotels and their guests, HiJiffy created a powerful Guest Communications Hub. Powered by its proprietary AI – Aplysia OS – across the full guest journey, HiJiffy allows hoteliers to increase revenue from direct bookings and upselling while automating repetitive tasks to reduce operational costs and mitigate staff shortages. In 2023, over 1,800 hotels in 50+ countries reimagine guest communications with HiJiffy's omnichannel solution featuring cutting-edge tech innovations like self-learning AI, sentiment analysis, voice assistance, and GPT-4.

?∵ HiJiffy

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Setor Enterprise

Activity highlights

- Hotel Tech Report Hotel Chatbot category finalist, 2022
- UNWTO More innovative Solution in Tourism, 2020
- Entrepreneur Award BPI and Caixa Bank, 2020

Team

<u>Tiago Araújo</u> - CEO & Co-Founder <u>Pedro Gonçalves</u> - COO & Co-Founder <u>José Mendonça</u> - CTO & Co-Founder





THE SMARTLOCK FOR RENTAL HOMES

Big Idea

They are a technological Portuguese company dedicated to develop smart access control solutions, since 2016. Their main goal is providing to its Customers, businesses or individuals, advanced smart access control solutions that enable them to increase their business, automate recurring tasks and enhance comfort and safety in a daily basis. Currently they are present in 14 European countries, also in Mozambique and Brazil, counting with over than 2.000 customers and more than 5,5 million door openings.

homeit

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Setor IOT

Team <u>Carlos Rosa</u> - CEO





EAT+DRINK+EXPLORE+HAVE FUN+SLEEP+REST

Big Idea

The Independente is an innovation-driven hospitality group that is focused on developing hybrid hotel/hostel properties with strong F&B outlets in unique locations. We are an alliance of travelers, adventurers and pioneers looking for fresh paths to tread, different boundaries to cross and new friends to make. The Independente Collective is the brainchild of four brothers. Avid wanderers who envisioned a different concept of hospitality where travelers, as well as locals, would come together sharing stories, experiences and memories.



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Setor Hospitality

Activity highlights

- The House of Sandeman: Hostelworld Awards: Best New Small Hostel, Magazine TIME Best - Places to Visit 2019
- Amadeus Brighter Awards Entrepreneur of the Year 2015 – Bernardo e Duarte d'Eça Leal (winners)
- 40 under 40 Dinheiro Vivo in partnership with Anje – Duarte d'Eça Leal (nominnee)

Team

Bernardo D'Eça Leal - Founder Duarte D'Eça Leal - Founder Margarida Pinheiro - COO Isabel Pereira - CFO





INNOVATIVE TECHNOLOGY THAT ALLOWS THE CONECTION AND DELIVERY OF LUGGAGE IN REAL-TIME

Big Idea

Every person that travels and arrives early to check in or does the check-out in the morning and has the flight at the end of the day thinks the same: what can I do with my luggage? LUGGit solves this by offering a luggage pickup, storage, and delivery service. Through our platform, travellers can request a driver (we call them Keepers) to collect their luggage where they are at the time they want, store it for as long as they need and deliver it back at the place and time they choose.

LUGGit

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Setor Marketplaces

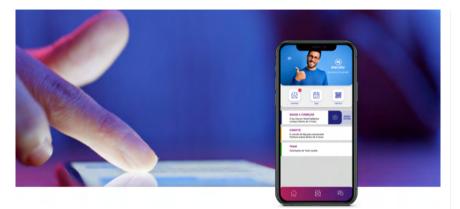
Activity highlights

- 2nd Most Innovative Solution in the World by the World Tourism Organization
- Seal of Excellence by the European Commission
- 10 European Startups to look for in Europe by EU-Startups
- Finalists Pitch Competition Future Travel Summit 2022

Team

<u>Ricardo Figueiredo</u> - CEO <u>Diogo Correia</u> - COO <u>João Pedro Pedrosa</u> - CTO <u>Hugo Fonseca</u> - Head of Software Development





CONNECTS PROFESSIONALS AND COMPANIES FROM HOSPITALITY SECTOR IN A SIMPLE, INNOVATIVE AND EFFICIENT WAY

Big Idea

It enables companies from Hotel and Restaurant industry to reinforce teams with qualified professionals during the specific period of workforce needs. In an intuitive and transparent approach, this model automates profile matching, insurance, payments, and any other administrative or legal tasks. To companies from Hotel and Restaurant sectors, merytu it's a brand-new reality where the cost efficiency, the reduction of time losses, and the performance-focused selection of professionals welcome a whole new competitive edge. Regarding professionals, merytu allows an epic lifestyle, where the career journey is drawn by themselves, with above-average earnings, and unprecedented evolution possibilities.



Setor Hospitality & Marketplaces

Team

Francisco Nogueira de Sousa - Co-Founder & Chairman João Silva Santos - Co-Founder & CEO Ronaldo Marques - Co-Founder & CTO Manuel Ferreira Mendes - Co-Founder & CLO





MISSION TO ESCAPE IS THE LARGEST ESCAPE GROUP IN PORTUGAL

Big Idea

Mission To Escape is the largest escape games group in Portugal, 100% national, with 13 original Escape Rooms* distributed across 3 locations: Lisbon, Arrábida Shopping (Vila Nova de Gaia) and LoureShopping (Loures). MTE had its start in 2015 and has grown fast to become the national benchmark, with over 1.5km2 of gaming area. All challenges are original and proprietary, designed to be appealing to both beginners and advanced players. We accompany teams at all times, challenging and/or assisting progression, promoting a unique, exciting and fun experience!



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Setor Tourism

Activity highlights

- Largest national company of escape game
- Miguel Correia, one of the CEOs was highlighted as one of the best CEOs from Start Up Lisboa

Team

Miguel Correia – Managing Partner Mariana Duarte – Management of the Arrábida Shopping and Alameda Shop&Spot stores Carolina Valadas – Lisbon and Loures store management Guilherme Machado – Events Manager Nuria Velez – Marketing Manager Tiago Duarte – Partner Diogo Carvalho – Partner Diana Carvalho – Partner



LUXURY EXPEDITIONS WITH THE BEST PORTUGUESE CHARM

Big Idea

NewImage is a company that offers luxury expeditions in state-of-the-art 4×4 vehicles. These expeditions last between 1 to 8 days, with full programs, everything included. The company has a fleet of more than 40 vehicles specially prepared for this purpose, including 23 TT cars, 8 SSV and a series of support vehicles, which, as a whole, allow for unique experiences, with programs that also include differentiating regional activities, where customers experience the best that each region has to offer, in terms of gastronomy, oenology, culture, arts, entertainment, adventure, crafts and nature. To complement the premium fleet, the company also has 4 off road competition vehicles and various equipment, such as luxury caravans arranged in premium locations resulting in a unique campsite, luxury caravans, expandable premium containers, competition support trucks; everything that, as a whole, allows for highly distinctive and customizable special events.

NEWIMAGE

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Setor Tourism

Team Ricardo Leal dos Santos - CEO

<u>Carlos Eiras</u> - CFO





NATURAL SKINCARE PRODUCTS

Big Idea

Oliófora is a small industrial company which extracts high-quality cold pressed vegetable oils and manufactures natural cosmetics by combing these oils with herbal extracts, algae and flower essence. Its products are primarily for the hotel industry, SPAs and wellness centres, and for sale to the public. Its target-market are boutique hotels, luxury eco-resorts and small hotel chains. The company's products are already available in hotels and SPAs in Douro, the Algarve and Lisbon. OLIÓFORA

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Setor Others

Team Daria Maximova - CEO





HOTEL POST-BOOKING PRICE OPTIMIZATION

Big Idea

It is a known fact that hotel prices tend to fluctuate over the time, which leads to overpaying on hotel reservations by travelers and travel companies.

Pruvo allows both travelers (<u>www.pruvo.com</u>) and travel companies (<u>www.pruvoai.com</u>) to benefit from those price fluctuations, by utilizing Pruvo's sophisticated AI-Driven algorithms that automatically rebooks the exact same room for a lower price when the market price drops. Pruvo's advanced A.I. technology is the X factor behind the amazing growth of the company by over 10X during the last year.



Setor Hospitality

Activity highlights

- Won the Front Runners Travel Tech Competition for startups
- Won the 2nd place in the 1st UNWTO Global Tourism startup competition

Team

Itai Marcipar - CEO & Co-Founder Regev Brody - CTO & Co-Founder Noron Davidi - CDO





FOR BETTER LIVING

Big Idea

Sleep & Nature S.A. is developing a 4* hotel located in Montemor-o-Novo, in a completely rural setting. The project includes 32 accommodation units and various facilities all designed and developed within the framework of a very differentiating wellness offering. The concept of the project, based on the balance of the surrounding nature and the importance of transferring this balance to our body, combines a leisure tourist component with a holistic wellness component. With a wellness offer directed to sleep and stress-related disorders and the need to resume its balance, in a time and space specially designed for this purpose, Sleep & Nature will have in this aspect a unique differentiating factor, being the first project of this segment in Portugal.



Setor Hospitality

Team <u>Margarida Almeida</u> <u>Teresa Paiva</u>





EMPOWERING OUR COMMUNITITY TO GO OUT AND EXPLORE

Big Idea

TOPO® is a Portuguese start-up focused on exploring nature and collecting unique memories and outdoor experiences (IG:@topotents). In their website www.topotents.com, it is possible to rent a rooftop tent (TOPO) that can be installed in any car. Their Explorers can install and uninstall a TOPO, in their vehicle, at any point in our network of Pick Up Points, and set off to their adventure. TOPO® promotes a lifestyle in permanent contact with nature. An economical, safe, practical and very comfortable solution. It already has a network of Pick Up Points in Portugal (Lisbon, Porto, Faro, Chaves and Funchal), in Maputo, and very soon in Madrid. You can install your TOPO at a Pick Up Point and uninstall it at another. With TOPO, benefit from accommodation, whenever and wherever you want!



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Setor Hospitality

Activity highlights

- 2019 Partnership Campers (Hertz + Jeep + TOPO)
- 2020 Programmea Imagens de Marca, SIC Tv Station
- 2022 Magazine TimeOut
- 2023 New market Spain

Team

José d'Orey Ramos – Business Development & Operations Filipe Mateus – COO João Homem – Business Development & Finance <u>Ricardo Vallejo</u> – CTO





TAKING LUXURY VACATION RENTALS TO A NEW LEVEL

Big Idea

TRIPWIX is a luxury travel brand that operates as an online short-term rental agency for high-end homes and villas, providing guests, homeowners, private agents, and travel partners personalised services. Rental homes are hand-picked according to the company's brand standards, subject to approval by fully trained curation inspectors with a background in luxury hospitality and/or interior design. Experienced TRIPWIX local ambassadors in each destination craft experiences and arrange concierge services for guests as well as liaise with homeowners and property managers. TRIPWIX is currently operating tailored services in Portugal, Mexico, Barbados, Spain, Italy, Turkey, and Greece.



Setor Marketplaces

Team

<u>Lisa Bruno</u> – Co-Founder & CEO <u>Miguel Neves de Carvalho</u> – Co-Founder & COO <u>Francisco Bessa</u> – Co-Founder & CFO





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TAKING LUXURY VACATION RENTALS TO A NEW LEVEL

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Setor Tour Operator

Activity highlights 2017 e 2018 - ALPHA Program WEB Summit by Startup Portugal.

Team

<u>Catherine de Freitas</u> – Founder, RP & CEO <u>Sérgio Mendes</u> – Founder, Director IT & Board Member

<u>Fernando Completo</u> – Board Member <u>Paulo Passos Leite</u> – Board Member <u>Paulo Cavaleiro</u> – Project Leader





DISCOVER FANTASTIC LOCATIONS AND BREATHTAKING DESTINATIONS

Big Idea

Created in May 2016, Unlock Boutique Hotels is the only Portuguese company founded from scratch with the aim of creating a network of boutique hotels where the genuine art of warmth, hospitality and cultural authenticity are symbols. This integration, which can be done through both full management and soft brand services, creates synergies between hotels and areas, providing hotels with support and enhancement in the commercial, marketing, purchasing, controlling, human resources and yield management. Unlock Boutique Hotels is a hotel management company specialized in small and medium sized hotels, between 20 and 120 rooms, with a unique character, offering guests unique experiences for their hospitality of excellence and cultural authenticity.

Activity highlights

- Scoring Top 5% Best SMEs in the Financial Strength and Performance category by 3 times
- Scoring Top 10+ SMEs in the hospitality, travel and touristic services category
- PME Líder 21 e 22





Setor Hospitality

Team

Miguel Velez - Founder & CEO Renato Homem - Managing Diretor Pedro Marques-da-Costa - Director of Operations Cristina Teixeira - Head of Finance Ana Lessa - Treasury & CEO Personal Assistant Diana Brito - Head of Marketing & Offline Sales Isabel Afonso - Market Analytics & Yield Manager Ana Mendes - Sales Assistant Renato Costa - Marketing Assistant Maria João Teixeira - Marketing Assistant





THE LEADING PLATFORM FOR DISCOVERING AND BOOKING UNIQUE WINE TOURISM EXPERIENCES IN EUROPE, DIRECTLY WITH LOCAL PRODUCERS.

Big Idea

Winalist is the leading platform for book wine tourism experiences across Europe. With a wide selection of vineyard tours, wine tastings, and unique stays, we connect wine enthusiasts with local producers for unforgettable moments.



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Setor

Tour Operator/Tourist Entertainment Company

Team

Nicolas Manfredini – CEO & Founder; Ulysse Schwartz – COO; Matthieu Lacour – Fulstack Developper; Matilde Andrade – Portugal Country Manger; Valentine Copper – Italy Country Manger;

<u>Ines Bischoff</u> – Customer success Specialist; <u>Victoria Brenner</u> – Corporate Customer Success Manager.





THE BIGGEST HOSTEL GROUP PLAYER IN PORTUGAL

Big Idea

Hostels HUB Group is a project aimed at the development of a network of hostels distributed in the Iberian Peninsula, through medium and large projects with two brands: HUB and AKTION. The Hostels HUB Group is a project that aims to develop a network of hostels distributed in the Iberian Peninsula, through medium and large units, with the two associated brands: HUB (Urban / Culture) and AKTION (Activities / Leisure). It is currently one of the largest national chain of hostels, several units already, designed and prepared to receive groups, families or even lonely adventurers with properties at Lisbon, Ericeira and . We provide a wide range of programs designed specifically to make our Guests' experience unforgettable and capable of exceeding all expectations. We reinvented the traditional hostel idea and offer quality, comfort, security and, above all, tranquillity to all our customers.

Setor

Hospitality

W9TELS

- WORLD OF TRAVELLERS -

Activity highlights

- 8 of the Best Budget Places to Stay in Lisbon
- TripAdvisor Traveler's Choice 2020 Hub New Lisbon
- TripAdvisor Traveler's Choice 2020 Aktion Ericeira Surf Hostel
- Best Hostels Portugal 2020 Aktion Ericeira Surf Hostel
- Best Hostel 2020 Kayak Portugal Hub New Lisbon
- Award Excelência IAPMEI 2018 e 2019
- Award "Melhor novidade do ano na cidade de Lisboa"

Team

Nuno Constantino – Developer Tiago Almeida – Assistant Manager Susana Ferreira – Operations Manager Angelica Carneiro – Director of Sales Guilherme Lavos – Financial Director





LEVEL UP THE EXPERIENCE

Big Idea

The X-PLORA app guides users throughout a Venue or a City in a totally interactive and immersive way. As the visitors move around, the APP provides customized information/ content, determined by the user's exact location, profile and interests. With features of Geo-Referencing, Virtual and Augmented Reality, 3D Sound, Gamification and inclusive Visits for different kinds of visitor profiles, X-PLORA takes the visitor experience to the next level.

X-PLOR

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Setor

Tourist Entertainment Company

Activity highlights

- Finalist of The Stadium Business Summit 2019 in the "Fan Experience Award" category, held in Manchester, UK with the app Benfica Tour 360 App
- Selected as partner of the Change the Game initiative in the "Excellent Experiences" category, held in the Amsterdam ArenA in 2019

Team

Mafalda Ricca - Founder & CEO Lourenço Cunha Ferreira - Founder & Creative Director Luís Agrellos - Founder & Technical Advisor Martim Pessanha - Founder & Commercial Advisor





UNFORGETTABLE SHARED LIVING EXPERIENCES DESIGNED FOR REMOTE WORKERS.

Big Idea

There's now an entire movement of people considering exploring the world whilst they work. It's no longer a niche, but it feels the supporting industries just haven't caught up.

We're constantly torn between either paying holiday prices for rooms, or being locked into longterm rental agreements to access market rates. There's little to no consistency across borders for mid-term accommodation options, everything either reveals some nasty surprises on check-in or turns out to be a one-off gem that doesn't exist in any other country. We arrive in a place with no network or local knowledge to lean on, and often start to really find our feet just as we're leaving. And, to top it all off, it can be really lonely.

Yon is here to change this by offering design led coliving homes for remote worskers.





Setor Enterprise

Team <u>José Almeida</u> - CEO

Team <u>Tom Brooks.</u> Founder e CEO;





MOBILE APP TP AGGREGATE WINE PURCHASES FOR TOURISTS

Big Idea

Yon Wine aims to be a complement to the Wine Tourism experience, solving two aspects of the same problem, for the tourist and the producer. How? The Yon Wine app offers each visitor (mostly foreigners), a convenient and transparent solution for purchasing the wines experienced during their visit, overcoming the typical fears and bureaucracy of shipping to their country of origin in addition to presenting a transparent final value for users. At the same time it simplifies all front and back-office work for the producer allowing them more time to focus on the customer, helping to reduce the number of lost sales and increase revenue, prolonging the costumer lifetime value.



WINE

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Setor Wine

Team João Pedro Duarte - CEO <u>Vítor Esteves</u> - Partner





CRAFT HYPER PERSONALIZAED JOURNEYS LEVARAGING IMMERSIVE TECHNOLOGIES

Big Idea

They craft hyper-personalized and authentic journeys leveraging immersive technologies. Their goal is to enhance the way tailor-made trips are created, promoted, managed, and experienced. They seek to lead in applying immersive technologies to in-destination experiences, creating an unprecedented blend of expertise, technology and personal touch and travel support in the tourism industry. Their Tailor-Made Travel Services, where they offer full bespoke, country-wide travel services offer hyper-personalized experiences to suit the unique preferences of each traveler. Their unique selling proposition centers around top-level tour operator travel services, guidance, and support, blending cutting-edge technologies like VR360, digital itineraries, AI for personalized travel recommendations, and interactive maps , for a once in a lifetime, seamless, and stress-free, personalized travel experience in Portugal.



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Setor Tour Operators

Activity highlights

- Best Tour Operator Visit Braga 2019
- Innovation Award Open Innovation Visit Braga 2021
- Certificate of Excelence TripAdvisor 2018-2023
- Certificate ISO 9001 & NP4552

Team

Yorick Viche – CEO Pascal Silva – International Market Manager.



GRUPO BPF

Junte-se à nossa Comunidade

Envie um email para <u>contact@portugalventures.pt</u> ou preencha o formulário para marcar uma reunião connosco:



[contact form]

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